



**REGION 9 COUNCIL**  
**JUNE 16, 2026**  
**ANNUAL MEETING**  
**9:30 am to 11:30 am**  
**PVCC Bolick Advanced Technology Center**  
**500 College Dr., Charlottesville, VA 22902**  
**In-Person Meeting**  
<https://us06web.zoom.us/j/86743087181>  
For virtual connection issues call 434-979-5610 ext. 106

### **AGENDA**

1. **Opening** – Rob Archer, Chair (5 minutes)
  - Call to Order
  - Roll Call
  - Public Comment
  
2. **ACTION ITEM(s) - Consent Agenda** – Rob Archer (5 minutes)
  - Meeting Minutes, April 13, 2026
  - Financials through April 30, 2026
  - Fiscal Year 2027 Council Meeting Calendar
  
3. **ACTION ITEM(s) – Administrative Changes to Bylaws** – Rob Archer (5 minutes)
  - Memo: Approval of Administrative Corrections to Adopted Amended and Restated Bylaws (Previously Noticed on April 13, 2026)
  
4. **ACTION ITEM – Slate** - Rob Archer (10 minutes)
  - Present the Slate - Ethan Dunstan, Chair, Nominating Committee
  
5. **Updates** – Rob Archer (10 minutes)
  - Chair, Executive Committee
  - Nominating Committee
  - Task Forces – Grow Existing Business
  - GO Virginia Board Regional Council Committee
  - Other
  
6. **Director Report** – Shannon Holland, Director, Region 9 (10 minutes)
  - Project Pipeline
  - Project Dashboard
  - Infographic
  - Project Spotlight



7. **Annual Report Presentation** - Shannon Holland (10 minutes)
8. **Project Presentation: *Central Virginia’s Innovation Corridor: A Strategy for Biosciences, National Security, and Digital Growth in GO Virginia Region 9*** (30 minutes)
  - Introduction:  
Helen Cauthen, President, Central Virginia Partnership  
Pace Lochte, Assistant Vice President, Economic Development, UVA
  - Presentation:  
Ryan Helwig, Principal and Senior Director, TECONOMY Partners, LLC,
9. **Other Business** - Rob Archer (5 minutes)
10. **Adjourn** – Rob Archer (5 minutes)

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**Upcoming Dates - 2026**

Region 9 Project Application Deadline – July 15, September 16

GO Virginia Board Meeting – September 15, December 9

Region 9 Council Meeting – August 27, October 15



## REGION 9 COUNCIL MEETING

April 13, 2026

9:30 am to 11:30 am

IN-PERSON

Laurel Ridge Community College – Hazel Hall

6480 College St., Warrenton, VA 20187

<https://us06web.zoom.us/j/82331037134>

For virtual connection issues, call 434-979-5610 ext. 106.

### MINUTES

**Attending:** Rob Archer, Codebase Coworking (Chair); Roque Castro, Elysium LD Technology, Inc. (Vice Chair); Kim Blosser, Laurel Ridge Community College; Ike Broaddus, Fauquier County; Christina Clough, Pioneer Bank; Gizelle Curtis, Dominion Energy; Ethan Dunstan, Capital River Advisors; Ned Gallaway, Albemarle County; Christine Jacobs, Thomas Jefferson Planning District Commission; Rahul Keshap, Shuru Law; Leslie Kidd, All Install; Cheryl Kirby, Atlantic Union Bank; Patrick Mauney, Rappahannock-Rapidan Regional Commission; Paige Read, Town of Culpeper; Francoise Seillier-Moiseiwitsch, Revalation Vineyards; Tina Weaver, Papa Weaver's Pork, Inc.

**Attending Virtually:** Jean Runyon, Piedmont Virginia Community College; Cathy Schafrik, Greene County (Secretary/Treasurer); Jennifer Schmack, Fluvanna County

**Absent:** Ray Knott, Blue Ridge Bank; Pace Lochte, UVA Economic Development; Jonathon Weakley, Madison County; Gary Wood, Firefly Fiber Broadband

**Guests:** Katharine Dulaney, CVPED; Tracey Greene, Madison County; Jack Honig, DHCD; Hope Lawrence, Venture Central

**Virtual Guests:** Kristy Dancy, CVPED; Miles Davis, CVPED; Ian Ginger, Orange County; Nancy Grden, Hampton Roads Roundtable; Rebecca Haydock, Venture Central; Rebecca Ivins, UVA Foundation; Emily Kilroy, Albemarle County; Doug Parsons, Fauquier County

#### 1. Opening

- **Call to Order**  
Rob Archer called the meeting to order at 9:32 a.m.
- **Roll Call**  
A roll call was performed. A quorum was established, as noted above.
- **Public Comment**  
No requests for public comments were received prior to or during the call for comments.

#### 2. Consent Agenda – ACTION ITEM

Rob Archer noted that the business items listed had been grouped together with the intention that the Council would discuss and act with one vote unless a motion was made to remove any item from the discussion. No such motion was made.

- **Meeting Minutes, January 16, 2026**

There was no discussion offered.

- **Financials through February 28, 2026**

Cathy Schafrik, Treasurer, summarized the financials through February, as follows:

The Statement of Financial Position shows total current assets of \$230,201.19, checking and savings at \$91,842.31, accounts receivable at \$127,008.95, and accrued receivables of \$11,349.93. Total current liabilities are \$230,196.49, mainly from accounts payable to CVPED.

The Capacity Building budget reflects the budget revision that is outlined in the memo included as a Consent Agenda item. Through February, FY2025 Capacity Building expenditures total \$210,206.74, which is 84.08% of the \$250,000 annual budget. Major expenses continue to be salaries (\$160,680.59), general administration (\$25,255.29), rent (\$6,812.04), and audit (\$8,500.00). That leaves \$39,793.26, or 15.92%, remaining for the funding year.

As of February 2026, seven projects remain active and expenditures are within approved budgets, following grant reimbursement guidelines.

- **MEMO: Approval for FY 25 Budget Revision and FY 27 Budget (as approved at March 18, 2026 Executive Committee Meeting)**

Rob Archer shared that the capacity building budget revision request was advanced at the executive committee and are included for documentation or discussion. There was no discussion on this matter.

It was noted that the Capacity Building budget has been the same since the program's inception and a question was raised as to how that was affecting staff capacity, salaries and operational capacity. Shannon Holland answered that the 8% admin fees built into grants for contract management was helping to cover staff salaries and added that Region 9 is about nine months behind in spending down the previous year's fiscal funding. However, other regions are struggling with this challenge now. Ethan Dunstan added that he attended the Board Regional Council Committee in March and that lack of an increase in this allocation was discussed.

***Ike Broaddus made a motion to approve Consent Agenda items as presented. Ethan Dunstan seconded the motion. The motion carried unanimously.***

### 3. NOTICE ITEM – Administrative Changes to Bylaws

- MEMO: Introduction of Administrative Corrections to Adopted Amended and Restated Bylaws (as discussed at March 18, 2026 Executive Committee Mtg.)



Rob Archer explained that the Executive Committee discussed the enclosed Bylaw memo at their March meeting. The notice of change is for two administrative error corrections only. The Bylaw Memo will be on the agenda for action in June. No questions were raised.

#### 4. Director Report

- **Report & Project Pipeline**

Shannon Holland highlighted that the remaining Per Capita Grant Funds balance is still just over \$2,000 as reported in January. The Tech Academies project is expected to return \$129,000. It was stated that the returned funds will likely be rolled into FY 2026 Per Capita Funds. Shannon Holland added that a statewide wine industry planning grant has been added as a new prospect on the project pipeline.

- **Infographic, Project Milestone Dashboard, and Project Spotlight**

Christie Taylor advised the Council that the infographic reflected the addition of the GO TEC project. The outcomes on the Infographic will be updated after 2026 Q2 reports are submitted on April 20. Four projects will roll off the subsequent Milestone Dashboard report, as they have closed. Rivanna Futures was featured as the project spotlight. Christie Taylor invited those interested in participating in a tour of the Tech Academies Lab to meet her after the meeting and for those interested in visiting Rivanna Station to let her know.

#### 5. Council Updates

- **Chair & Executive Committee**

Rob Archer shared that the Executive Committee discussed governance items relating to the budget and bylaws. There was consensus on two-year terms for chairs to offer continuity and the Bylaws support this approach, so no change would be needed. The new Council Member Manual has been distributed. It was decided that Region 9 will celebrate its ten-year anniversary next year as it aligns with when the Council first convened and avoids competing with the 250<sup>th</sup> national celebration.

- **Nominating Committee**

Tina Weaver, Chair, Nominating Committee reported that the committee met in March and approved simplified nomination forms, which are posted on the website. The new Nominating Committee will have two private sector seats to fill, including one At-Large and one Chamber Nominated seat. Tina Weaver noted that both she and Ray Knott have terms ending. This committee recommends that new candidates be drawn from a diverse geographic representation or have experience in biosciences and/or light manufacturing.

- **Grow Existing Business (GEB)**

Leslie Kidd, on behalf of Ray Knott, GEB Task Force Chair, shared that the Task Force reviewed the Food & Beverage Accelerator proposal. Helen Cauthen of CVPED updated the group on the Innovation Corridor Planning Grant. The report will be reviewed for acceptance ahead of the June Annual Meeting.

- **Talent Development (TD)**

Jean Runyon, Chair, TD Task Force, reported that the Mobile AI Unit Competitive Grant was approved in March and is now in contract development. Christie Taylor will serve on the advisory committee for Region 9. With the TPI report delivered, we expect to review an implementation proposal at the June meeting.

**6. Nominating Committee Appointments**

Rob Archer noted that the Bylaws require the Chair to appoint a new Nominating Committee at the Council meeting before the Annual Meeting. Rob Archer thanked exiting Nominating Committee members Tina Weaver, Cathy Schrafrik, and Jean Runyon for their service. He then appointed Ethan Dunstan as Chair and Patrick Mauney and Christine Jacobs as members.

**7. ACTION ITEM: Proposal Review**

- **Venture Central Food & Beverage Accelerator Project Proposal**

Shannon Holland shared project updates following the GEB Task Force review. The Task Force requested:

- New Letters of Support from Madison, Nelson, and Orange, but none were received.
- Inclusion of geographic representation in cohort selection criteria, which has been implemented.
- Submission of a key personnel contingency plan, which was delivered.
- The Task Force asked that if a project were to be approved that outcomes be reported by location and type. The applicant team was accommodating.

On behalf of the Grow Existing Business Task Force, Leslie Kidd reported that members reviewed the Venture Central Food & Beverage Accelerator proposal. They are requesting \$262,192 with \$131,308 in match, of which \$120,000 of local match is cash.

Because this request targets Single-Region Competitive funds, the GO Virginia Board's scoring rubric was used as a guide for evaluation. Members agreed that the project demonstrated strong regional collaboration. The proposal noted which localities it was targeting, and for those localities that aren't supporting, suitable reasons were delivered. The sustainability plan delivered was strong. Members made some suggestions about possible overreliance on banking and CRM support. However, it was very likely that the PATH Foundation and its funders would support it, as it aligns with some of their priorities. The outcomes were reasonable and the approach to the ROI made sense. The budget was clear and no issues were noted.

The Task Force agreed that this proposal would score above the 75 target and recommended it to advance with the contingencies Shannon discussed.

***Roque Castro made a motion to advance the Food & Beverage Accelerator Implementation Proposal. Leslie Kidd seconded the motion. A vote was performed. Francoise Seillier-Moiseiwitsch abstained. Motion carried.***

Shannon Holland noted that next steps would be for staff to submit the proposal for the Board workgroup process with a potential approval at the June Board Meeting.

## 8. Presentation & Discussion: Implementation Strategies for Big Ideas

**Purpose:** To share Region 5's approach to implementing the Hampton Roads Playbook to support discussion of implementation strategies for the soon to be published Innovation Corridor Roadmap (Region 9)

**Presentation:** The Hampton Roads Playbook (GO Virginia Region 5) Nancy L. Grden, President & CEO, Hampton Roads Executive Roundtable, GO VA Region 5 Council Support Organization

With the meeting ahead of schedule and the guest speaker running late, Jack Honig from DHCD gave an overview of the Hampton Roads (HR) Playbook presentation. Highlights included:

- Hampton Roads has geographic diversity with 17 cities and towns
- The Playbook began as a planning grant to assess major industries and regional strengths.
- Led by the Hampton Roads Alliance, the Playbook singled out four sectors for growth.
- It highlighted funding opportunities through GO Virginia and other funding sources.
- This led to several funded projects and coordinated efforts among organizations.

The Innovation Corridor Roadmap Planning grant, led by CVPED, will produce a report like the Playbook, with recommendations for Council review in mid-May and delivery at the Annual Meeting. The Roadmap will highlight both short- and long-term regional opportunities. Bioscience recommendations may be geographically limited while IT, cybersecurity, and light manufacturing tied to national security are expected to have broader regional impact.

Nancy Grden, from the Hampton Roads Roundtable, attended virtually and discussed the importance of regional collaboration through the Hampton Roads Alliance's ownership of the Playbook. This aligns the Growth & Diversification Plan with the activities of key organizations across the 17 cities in Hampton Roads. Recent cooperation among 10 major groups has helped shift the region's focus from individual city interests to leveraging shared assets. The Playbook emphasizes actionable steps rather than static strategies, addressing concerns about dependence on defense, maritime, and energy sectors by considering national and global trends. Notably, a \$99,000 planning grant resulted in \$100M workforce investments.

## 9. Other Business

Ethan Dunstan shared notes from the Board Regional Council Committee meeting. The GO Virginia program faces a \$10M revision. The State board is looking at what this means and devising a plan. Site planning grants are no longer included as part of the annual \$250,000 planning grant allocation cap. The Council assessment indicated strong alignment, staff as strength, high engagement, and will be reviewed in greater detail with Council.

**10. Adjourn**

***Ethan Dustan made a motion to adjourn. Rahul Keshap seconded the motion. The motion carried and meeting adjourned at 10:52 a.m.***

\*Council Member Virtual Participation - To comply with law and policy, the following is reported:

Council member	Joined from	Reason
Jean Runyon	Seattle, WA	Conference
Cathy Schafrik	Green County, VA	Personal
Jennifer Schmack	Fluvanna County, VA	Medical

DRAFT

**GO Virginia**  
**Statement of Financial Position**  
As of April 30, 2026

	April 30, 2026
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
11200 · GO VA Operating Account - Union <sup>1</sup>	176.30
<b>Total Checking/Savings</b>	176.30
Accounts Receivable	
11000 · Accounts Receivable	501,410.77
<b>Total Accounts Receivable</b>	501,410.77
<b>Other Current Assets</b>	
11100 · Accrued Receivable	11,964.43
12000 · Undeposited Funds	-
<b>Total Other Current Assets</b>	11,964.43
<b>Total Current Assets</b>	513,551.50
<b>TOTAL ASSETS</b>	<b>513,551.50</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
20002 · Accounts Payable	473,776.87
20004 · Due to CVPED	27,637.99
<b>Total Accounts Payable</b>	501,414.86
<b>Other Current Liabilities</b>	
25060 · Accrued Expenses - Other	11,964.43
25500 · Unearned Rev - Advanced Funds	167.51
<b>Total Other Current Liabilities</b>	12,131.94
<b>Total Current Liabilities</b>	513,546.80
<b>Total Liabilities</b>	513,546.80
<b>Equity</b>	
32000 · Unrestricted Net Assets	4.70
<b>Total Equity</b>	4.70
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>513,551.50</b>

<sup>1</sup> Funds are disbursed within two business days of receiving an approved invoice from a Subgrantee.

**GO Virginia**  
**Capacity Building - Statement of Income and Expense (Summary)**  
**TOTAL FY2025 SPENDING: June 2025 - April 2026**

	Capacity Building			
	Jun '25 - Apr '26	Budget	% of Budget	Remaining
<b>Income</b>				
41520 · State Grants	250,000.00	250,000.00	100.0%	0.00
<b>Total Income</b>	<u>250,000.00</u>	<u>250,000.00</u>	100.0%	0.00
<b>Gross Profit</b>	250,000.00	250,000.00	100.0%	0.00
<b>Expense</b>				
01250 · General Administration	29,490.00	29,490.00	100.0%	0.00
54400 · Project Support expenses				
54426 · Audit	9,125.00	9,125.00	100.0%	0.00
54430 · Contract Services	6,172.00	6,172.00	100.0%	0.00
54449 · Meetings and Facilitation	1,024.17	1,024.17	100.0%	0.00
54450 · Supplies	182.24	182.24	100.0%	0.00
54451 · Travel	1,694.31	1,694.31	100.0%	0.00
54452 · Rent/Lease	8,250.00	8,250.00	100.0%	0.00
54453 · Salaries	192,828.28	192,828.28	100.0%	0.00
54457 · Marketing/Advertising/Promotion	1,234.00	1,234.00	100.0%	0.00
54462 · Legal Expenses	0.00	0.00	0.0%	0.00
<b>Total 54400 · Project Support expenses</b>	<u>220,510.00</u>	<u>220,510.00</u>	100.0%	0.00
54500 · Planning expenses				
54501 · Contract Services	0.00	0.00	0.0%	0.00
54502 · Technical Assistance	0.00	0.00	0.0%	0.00
54503 · Growth and Diversification Plan Development	0.00	0.00	0.0%	0.00
54504 · Planning Grant	0.00	0.00	0.0%	0.00
<b>Total 54400 · Planning expenses</b>	<u>0.00</u>	<u>0.00</u>	0.0%	0.00
<b>Total Expense</b>	<u>250,000.00</u>	<u>250,000.00</u>	100.0%	0.00
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>	<u><u>0.00</u></u>

**GO Virginia Projects - Statement of Income and Expense  
From Beginning of All Projects through April 30, 2026**

	BioBridge TPI			Project VITAL - Biotech Accelerator		
	End Date: 2/1/2026			End Date: 10/1/2027		
	(Projects)			(Projects)		
	Feb '25 - Apr '26	Budget	% of Budget	Oct '24 - Apr '26	Budget	% of Budget
<b>Income</b>						
41520 · State Grants	242,391.71	244,400.00	99.18%	1,456,769.00	4,302,887.00	33.86%
<b>Total Income</b>	<u>242,391.71</u>	<u>244,400.00</u>	<u>99.18%</u>	<u>1,456,769.00</u>	<u>4,302,887.00</u>	<u>33.86%</u>
<b>Gross Profit</b>	242,391.71	244,400.00	99.18%	1,456,769.00	4,302,887.00	33.86%
<b>Expense</b>						
01250 · General Administration	12,657.71	14,666.00	86.31%	22,994.09	295,000.00	7.8%
54000 · Program expenses						
51280 · Planning Grant Activities						
54400 · Project related expenses						
54424 · Administration						
54426 · Audit					40,000.00	0.0%
54425 · Architectural and Engineering						
54430 · Contract Services	153,640.00	153,640.00	100.0%	541,978.22	1,287,039.00	42.11%
54440 · Equipment				101,379.75	237,082.00	42.76%
54442 · Training						
54447 · Other - Programming						
54448 · Other - Workspace						
54449 · Meetings and Facilitation						
54450 · Supplies				69,247.83	215,360.00	32.15%
54451 · Travel				10,885.34	35,000.00	31.1%
54452 · Rent/Lease						
54453 · Salaries	46,875.00	46,875.00	100.0%	360,213.54	1,105,156.00	32.59%
54454 · Other - Website				16,400.00	96,400.00	17.01%
54455 · Fringe Benefits	4,219.00	4,219.00	100.0%	29,192.25	78,700.00	37.09%
54456 · Machinery/Tools						
54457 · Marketing/Advertising/Promotion						
54458 · Planning Assessment						
54462 · Legal Expenses				45,859.00	137,000.00	33.47%
54463 · Outreach and Promotion	4,200.00	4,200.00	100.0%			
54464 · Taxes & Insurance				39,800.69	49,900.00	79.76%
54465 · Collaboration						
54466 · Management & General						
54467 · Fiscal/Account Mgmt Services				51,012.08	150,000.00	34.01%
54468 · Indirect Costs	20,800.00	20,800.00	100.0%	131,729.23	460,000.00	28.64%
54469 · Studies						
54470 · Hardware/Software				36,076.98	116,250.00	31.03%
54471 · Contingencies						0.0%
<b>Total 54400 · Project related expenses</b>	<u>229,734.00</u>	<u>229,734.00</u>	<u>100.0%</u>	<u>1,433,774.91</u>	<u>4,007,887.00</u>	<u>35.77%</u>
<b>Total 54000 · Program expenses</b>	<u>229,734.00</u>	<u>229,734.00</u>	<u>100.0%</u>	<u>1,433,774.91</u>	<u>4,007,887.00</u>	<u>35.77%</u>
<b>Total Expense</b>	<u>242,391.71</u>	<u>244,400.00</u>	<u>99.18%</u>	<u>1,456,769.00</u>	<u>4,302,887.00</u>	<u>33.86%</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>

**GO Virginia Projects - Statement of Income and Expense  
From Beginning of All Projects through April 30, 2026**

	Innovation Corridor Roadmap			Rivanna Futures		
	End Date: 7/1/2026			End Date: 3/24/2027		
	(Projects)			(Projects)		
	Jul '25 - Apr '26	Budget	% of Budget	Mar '25 - Apr '26	Budget	% of Budget
<b>Income</b>						
41520 · State Grants	82,400.00	100,000.00	82.4%	605,700.14	613,570.00	98.72%
<b>Total Income</b>	<u>82,400.00</u>	<u>100,000.00</u>	<u>82.4%</u>	<u>605,700.14</u>	<u>613,570.00</u>	<u>98.72%</u>
<b>Gross Profit</b>	82,400.00	100,000.00	82.4%	605,700.14	613,570.00	98.72%
<b>Expense</b>						
01250 · General Administration	7,400.00	7,400.00	100.0%	9,130.14	17,000.00	53.71%
54000 · Program expenses						
51280 · Planning Grant Activites						
54400 · Project related expenses						
54424 · Administration						
54426 · Audit						
54425 · Architectural and Engineering				596,570.00	596,570.00	100.0%
54430 · Contract Services	75,000.00	92,600.00	80.99%			
54440 · Equipment						
54442 · Training						
54447 · Other - Programming						
54448 · Other - Workspace						
54449 · Meetings and Facilitation						
54450 · Supplies						
54451 · Travel						
54452 · Rent/Lease						
54453 · Salaries						
54454 · Other - Website						
54455 · Fringe Benefits						
54456 · Machinery/Tools						
54457 · Marketing/Advertising/Promotion						
54458 · Planning Assessment						
54462 · Legal Expenses						
54463 · Outreach and Promotion						
54464 · Taxes & Insurance						
54465 · Collaboration						
54466 · Management & General						
54467 · Fiscal/Account Mgmt Services						
54468 · Indirect Costs						
54469 · Studies						
54470 · Hardware/Software						
54471 · Contingencies						
<b>Total 54400 · Project related expenses</b>	<u>75,000.00</u>	<u>92,600.00</u>	<u>80.99%</u>	<u>596,570.00</u>	<u>596,570.00</u>	<u>100.0%</u>
<b>Total 54000 · Program expenses</b>	<u>75,000.00</u>	<u>92,600.00</u>	<u>80.99%</u>	<u>596,570.00</u>	<u>596,570.00</u>	<u>100.0%</u>
<b>Total Expense</b>	<u>82,400.00</u>	<u>100,000.00</u>	<u>82.4%</u>	<u>605,700.14</u>	<u>613,570.00</u>	<u>98.72%</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>

**GO Virginia Projects - Statement of Income and Expense  
From Beginning of All Projects through April 30, 2026**

Wine Industry Implementation						
End Date: 3/11/2027						
	(Projects)			Total Projects		
	Mar '25 - Apr '26	Budget	% of Budget	Jul '22 - Apr '26	Budget	% of Budget
<b>Income</b>						
41520 · State Grants	125,066.75	224,125.00	55.8%	2,512,327.60	5,484,982.00	45.8%
<b>Total Income</b>	125,066.75	224,125.00	55.8%	2,512,327.60	5,484,982.00	45.8%
<b>Gross Profit</b>	125,066.75	224,125.00	55.8%	2,512,327.60	5,484,982.00	45.8%
<b>Expense</b>						
01250 · General Administration	9,066.75	16,600.00	54.62%	61,248.69	350,666.00	17.47%
54000 · Program expenses						
51280 · Planning Grant Activites						
54400 · Project related expenses						
54424 · Administration				0.00	0.00	0.0%
54426 · Audit				0.00	40,000.00	0.0%
54425 · Architectural and Engineering				596,570.00	596,570.00	100.0%
54430 · Contract Services	116,000.00	207,525.00	55.9%	886,618.22	1,740,804.00	50.93%
54440 · Equipment				101,379.75	237,082.00	42.76%
54442 · Training				0.00	0.00	0.0%
54447 · Other - Programming				0.00	0.00	0.0%
54448 · Other - Workspace				0.00	0.00	0.0%
54449 · Meetings and Facilitation				0.00	0.00	0.0%
54450 · Supplies				69,247.83	215,360.00	32.15%
54451 · Travel				10,885.34	35,000.00	31.1%
54452 · Rent/Lease				0.00	0.00	0.0%
54453 · Salaries				407,088.54	1,152,031.00	35.34%
54454 · Other - Website				16,400.00	96,400.00	17.01%
54455 · Fringe Benefits				33,411.25	82,919.00	40.29%
54456 · Machinery/Tools				0.00	0.00	0.0%
54457 · Marketing/Advertising/Promotion				0.00	0.00	0.0%
54458 · Planning Assessment				0.00	0.00	0.0%
54462 · Legal Expenses				45,859.00	137,000.00	33.47%
54463 · Outreach and Promotion				4,200.00	4,200.00	100.0%
54464 · Taxes & Insurance				39,800.69	49,900.00	79.76%
54465 · Collaboration				0.00	0.00	0.0%
54466 · Management & General				0.00	0.00	0.0%
54467 · Fiscal/Account Mgmt Services				51,012.08	150,000.00	34.01%
54468 · Indirect Costs				152,529.23	480,800.00	31.72%
54469 · Studies				0.00	0.00	0.0%
54470 · Hardware/Software				36,076.98	116,250.00	31.03%
54471 · Contingencies				0.00	0.00	0.0%
<b>Total 54400 · Project related expenses</b>	116,000.00	207,525.00	55.9%	3,884,853.82	5,134,316.00	75.66%
<b>Total 54000 · Program expenses</b>	116,000.00	207,525.00	55.9%	3,884,853.82	5,134,316.00	75.66%
<b>Total Expense</b>	125,066.75	224,125.00	55.8%	3,969,096.60	5,484,982.00	72.36%
<b>Net Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>

## REGION 9 COUNCIL MEETINGS FY 2027

**Action requested:** Approve the FY 2027 meeting calendar, as required by the Region 9 Council bylaws.

Meeting format (virtual or in-person) and any listed location are preliminary and subject to change until confirmed in the official meeting notice.

Is t
<b>2026</b>
<b>August 27 (Th)</b> <b>All Virtual</b>
<b>October 15 (Th)</b> <b>In-person</b> <b>North Fork Meeting Center</b>
<b>2027</b>
<b>January 15 (Fr)</b> <b>All Virtual</b>
<b>April 12 (Mon)</b> <b>In-person</b> <b>PATH Foundation</b>
<b>June 15 (Tu)</b> <b>ANNUAL MEETING</b> <b>In-person</b>
<b>August 26 (Th)</b> <b>All Virtual</b>
<b>October 15 (Fr)</b> <b>In-person</b>

## MEMORANDUM

Date: June 16, 2026

To: GO Virginia Region 9 Council

From: Shannon Holland, Director, GO Virginia Region 9

Re: Approval of Administrative Corrections to Amended and Restated Bylaws

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At the April 13, 2026 meeting, the Council received notice of two administrative corrections to the Region 9 Amended and Restated Bylaws, as previously reviewed by the Executive Committee on March 18, 2026.

These corrections are administrative (scrivener's) in nature and:

- Align term-length language with current Council practice; and
- Correct a terminology reference from "Commission" to "Council."

As previously noted, these changes do not affect Council structure, authority, voting rights, membership, officer roles, or committee powers.

**Action Requested:**

Approve the administrative corrections to the Amended and Restated Bylaws, as presented in the attached Exhibit A.

Upon approval, the Bylaws will be updated to reflect these corrections, with the original adoption date unchanged.

## EXHIBIT A

### Administrative Corrections to Amended and Restated Bylaws

as Adopted January 26, 2024

*The following administrative corrections were approved by Region 9 Council Action on [date]. Original adoption date is unchanged.*

#### 1) Article III, Section 5 — PUBLIC SECTOR SEATS – 11

Subsection: Localities/Elected Officials (4)

BEFORE:

“The Rappahannock-Rapidan Regional Commission (RRRC) and the Thomas Jefferson Planning District Commission (TJPDC) shall each appoint one elected official and one chief administrative officer from the local governments (Town, City, or County) of its region to serve on the Council, each to serve for terms of **two (2)** years.”

AFTER:

“The Rappahannock-Rapidan Regional Commission (RRRC) and the Thomas Jefferson Planning District Commission (TJPDC) shall each appoint one elected official and one chief administrative officer from the local governments (Town, City, or County) of its region to serve on the Council, each to serve for terms of **three (3)** years.”

#### 2) Article V, Section 2(a) — Specifically covered procedures include:

BEFORE:

“Except where indicated otherwise in these bylaws, all actions of the **Commission** shall be approved by a majority vote of the members present and voting.”

AFTER:

“Except where indicated otherwise in these bylaws, all actions of the **Council** shall be approved by a majority vote of the members present and voting”



**SLATE OF NOMINEES (FY 27)  
 GO VIRGINIA REGION 9 COUNCIL  
 ANNUAL MEETING – JUNE 16, 2026**

The following slate of nominees is submitted by the Nominating Committee to the Council for approval in accordance with the bylaws. Terms begin July 1, 2026, unless otherwise noted.

**Appointments from Other Organizations**

**PRIVATE SECTOR**

<b>Appointing Organization</b>	<b>Name</b>	<b>Term</b>
Central Virginia Partnership	Ethan Dunstan Principal, Capital River Advisors	3 years

**PUBLIC SECTOR**

<b>Appointing Organization</b>	<b>Name</b>	<b>Term</b>
Presidents of Laurel Ridge Community College, Germanna Community College and Piedmont Virginia Community College	Tashika Griffith, EdD President, Germanna Community College	3 years



**SLATE OF NOMINEES (FY 27)  
 GO VIRGINIA REGION 9 COUNCIL  
 ANNUAL MEETING – JUNE 16, 2026  
 (cont'd)**

**Chamber Of Commerce & At-Large Private Sector Seats**

<b>Nomination From:</b>	<b>Name</b>	<b>Term</b>
Chamber of Commerce – Culpeper County	Roque Castro Chief Commercial Officer, Elysium LD Technology, Inc.	3 years
Chamber of Commerce – Madison County	Jason Summers President and CEO, Ariacoustics	3 years
At-Large	Rahul Keshap Principal, Shuru Law	3 years
At-Large	Julie Wikete Site Director, L3Harris	3 years

**Officers & Executive Committee**

<b>Role</b>	<b>Name</b>	<b>Term</b>
Chair*	Rob Archer CEO, Codebase Coworking	1 year
Vice Chair*	Roque Castro Chief Commercial Officer, Elysium LD Technology, Inc.	1 year
Treasurer/Secretary	Cathy Schafrik County Administrator, Greene County	1 year
At-Large	Ethan Dunstan Principal, Capital River Advisors	1 year
At-Large	Paige Read Director of Tourism and Economic Development, Town of Culpeper	1 year

**\*Service:** Chair and Vice Chair serve from immediately after the Annual Meeting until immediately after the following Annual Meeting or until their successors are subsequently elected. Members filling an unexpired term may start immediately after the Annual Meeting.



**SLATE OF NOMINEES (FY 27)  
GO VIRGINIA REGION 9 COUNCIL  
ANNUAL MEETING – JUNE 16, 2026  
(cont'd)**

**Task Force Chairs**

**Talent Development**

Jean Runyon, PhD  
President, PVCC

**Grow Existing Businesses**

Francoise Seillier-Moiseiwitsch  
Managing Owner, Revalation Vineyards

**Entrepreneurship**

Rahul Keshap  
Principal, Shuru Law

**Sites**

Jonathon Weakley  
County Administrator, Madison County



**DIRECTOR REPORT  
REGIONAL COUNCIL 9 MEETING  
MEETING: JUNE 16, 2026**

Region 9 Per Capita Available as of December 9, 2025	\$2,409.75 est.
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**Quarterly Progress Reports:** Due July 20, 2026

**Capacity Building Budget Revision:** Completed May 7 to align budget for budget closeout

**Project Changes/Updates:**

Budget Revisions:

- Commonwealth Bio Accelerator (VITAL): Completed May budget revision to remove contingencies and adjust across categories. Another adjustment expected in June to adjust Outreach category as requested by DHCD.
- Minor adjustment on Wine Implementation to combine contract services line by task (cost of production study, workforce study) to one contract services line, consistent with invoicing.

Contracts

- New:
  - GOTEC – 4/22/2026-2/21/2028
- Extensions: n/a
- Milestones:
  - Innovation Corridor: Draft report submitted and reviewed by GEB Task Force
- Outcomes/Deliverables:
  - Infographic included in agenda as of 2026Q1 Outcomes

Closeouts

- Completed:
  - Tech Academies – Performance and Fiscal closeouts pending DHCD review
  - Food & Beverage Accelerator Planning Grant – Performance and Fiscal DHCD accepted
  - BioBridge TPI – performance and fiscal pending DHCD review
- In Progress:
  - Rivanna Futures – Performance closeout pending DHCD review; Fiscal closeout pending final admin expenses.
- Funds Not Spent at Closeout: Rivanna Futures expected return around \$8,000 of unspent Admin Project closed a year early.

**Multi-Regional Project Update(s):**

- AI Mobile Unit Advisory Committee kickoff meeting held in June

**Key Staff Activity:**

- Hosted Meetings: GEB Task Force, Nominating Committee
- Participated at Food & Beverage Accelerator project Pitch Call with Board Workgroups
- Hosted peer regional staff meetings, monthly

- Published Annual Report on Growth Plan Advancement
- Participated in active project advisory board or update meetings

**LinkedIn:** Followers: 532 (+4)



## Project Pipeline

June 16, 2026

Project				Region 9 Deadlines*				
Project – Working Title	Grant Type	Strategy	Projected Funding Source	2026				
				3/18	5/13	7/15	9/16	12/10
Food & Beverage Business Accelerator	Implementation	GEB	Single Region Statewide Competitive	Pending Board Approval June 9				
Bio Bridge (TPI)	Implementation	TD	Per Capita (FY27)			x		
Innovation Corridor Road Map	Implementation	GEB	FY 2027 Per Capita			x	x	x
Focused Ultrasound	Statewide Planning	GEB	Statewide Competitive – Multi-Regions 2 & 9					x
Wine Industry Coalition Expansion	Statewide Planning	GEB	Statewide Competitive Regions 9 & 8					x

\*Application target dates are staff projections and may not reflect applicant commitments.

## Project Milestone Dashboard – Region 9

As of 2026Q1; Completed 5/28/2026

### Grow Existing Businesses

Project	Funding	Industry	Projected Businesses Served	Actual Businesses Served	Projected Jobs	Actual Jobs	Active/ Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
Wine Industry Implementation - Nelson County	\$ 224,125	Food & Beverage Manufacturing	104	64	20	2	Active	Green	Green	3/11/2025-3/11/2027	Project team feels final year will be where jobs are realized.
Project VITAL - CvilleBioHub	\$ 4,302,887	Biosciences	60	60	68	8	Active	Green	Green	10/1/2024-10/1/2027	Several PT jobs generated that may convert to FT and be counted in future quarter.
Innovation Corridor Road Map - CVPED	\$ 100,000	Biosciences, IT & Comm, Light Manufacturing	0	NA	0	NA	Active	Green	Green	7/1/2025-6/30/2026	Report has been submitted. Final edits being made to report.
	\$ 4,627,012		164	124	88	10					

### Entrepreneurship

Project	Funding	Industry	Projected Businesses Served	Actual Businesses Served	Projected Jobs	Actual Jobs	Active/ Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
	\$ -		0	0	0	0					

### Talent Development

Project	Funding	Industry	Projected Businesses Served	Actual Businesses Served	Projected Jobs	Actual Jobs	Active/ Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
GO TEC	\$ 1,016,000						Active			4/22/2026-4/21/2028	
Mobile AI							Active			3/24/2026-3/23/2028	Inter-regional managed by Region 6; for monitoring purposes only
	\$ 1,016,000		0	0	0	0					

### Sites

Project	Funding	Industry	Projected acres impacted	Actual Acres Impacted	Projected VBRSP	Actual VBRSP	Active/ Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
Rivanna Futures - Albemarle County	\$ 613,570	Biosciences, Food & Beverage Manufacturing, IT & Comm	50	60			Active	Green	Green	3/24/2025-3/24/2027	Closing early after all expenses and outcomes achieved 2026Q1



VIRGINIA INITIATIVE FOR  
**GROWTH & OPPORTUNITY**  
IN EACH REGION  
REGIONAL COUNCIL 9

GO Virginia offers state-funded grants to drive the creation of higher-paying jobs in target traded sectors and incentivize regional collaboration between business, education, and local government.

- \$13.2M** GO Virginia 9 funds invested in **35 projects**
- \$11.4M** Matching funds and **\$3M additional leverage**
- 3,748** Businesses served and **64 businesses created**
- 1,191** Jobs created and **500 existing jobs retained**
- 570** Entrepreneurs served and **45 businesses expanded**
- 67** New internships and **655 students trained**
- 700** Acres evaluated for site development plus **1,511 acres** advanced on Virginia Business Ready Sites scale
- \$34.6M** Capital raised by 3 projects and **\$3.76M venture capital invested** in new businesses served by innovation projects

Making key investments in high-paying, leading industries in Region 9.



**Biomedical & Biotechnology**

\$5,278,827 invested in 5 projects  
424 jobs created, 191 businesses served



**Financial & Business Services**

15 Projects serving the sector



**IT & Communications**

\$502,075 invested in 2 projects



**Food & Beverage Manufacturing**

\$1,368,516 invested in 8 projects  
241 jobs created, 470 businesses served



**Light Manufacturing**

\$302,975 invested in 2 projects; plus \$391,528 in 1 project jointly serving Food & Beverage Manufacturing  
40 jobs created, 129 businesses served

**+ 479 jobs and 2,942 businesses served in projects serving all sectors.**

**\$65,785 Average Annual Wages**  
(2025Q3)

**447,995 Population** (2025Q3)

**GO Virginia Region 9 Target Sector Employment**

Cluster 2022Q3 Data	Employment	Average Annual Wages	2-year forecast
Biomedical & Biotechnology	3,206	\$94,807	+ .5%
Food & Beverage Manufacturing	2,593	\$35,128	+ .2%
Financial & Business Services	18,904	\$92,578	+ .6%
IT Communications	12,920	\$95,028	+ .8%
Light Manufacturing	9,132	\$58,297	0
<b>ALL INDUSTRIES</b>	<b>193,273 (2024Q1)</b>	<b>\$61,940</b>	<b>+ .5%</b>



Talent Development



Entrepreneurship

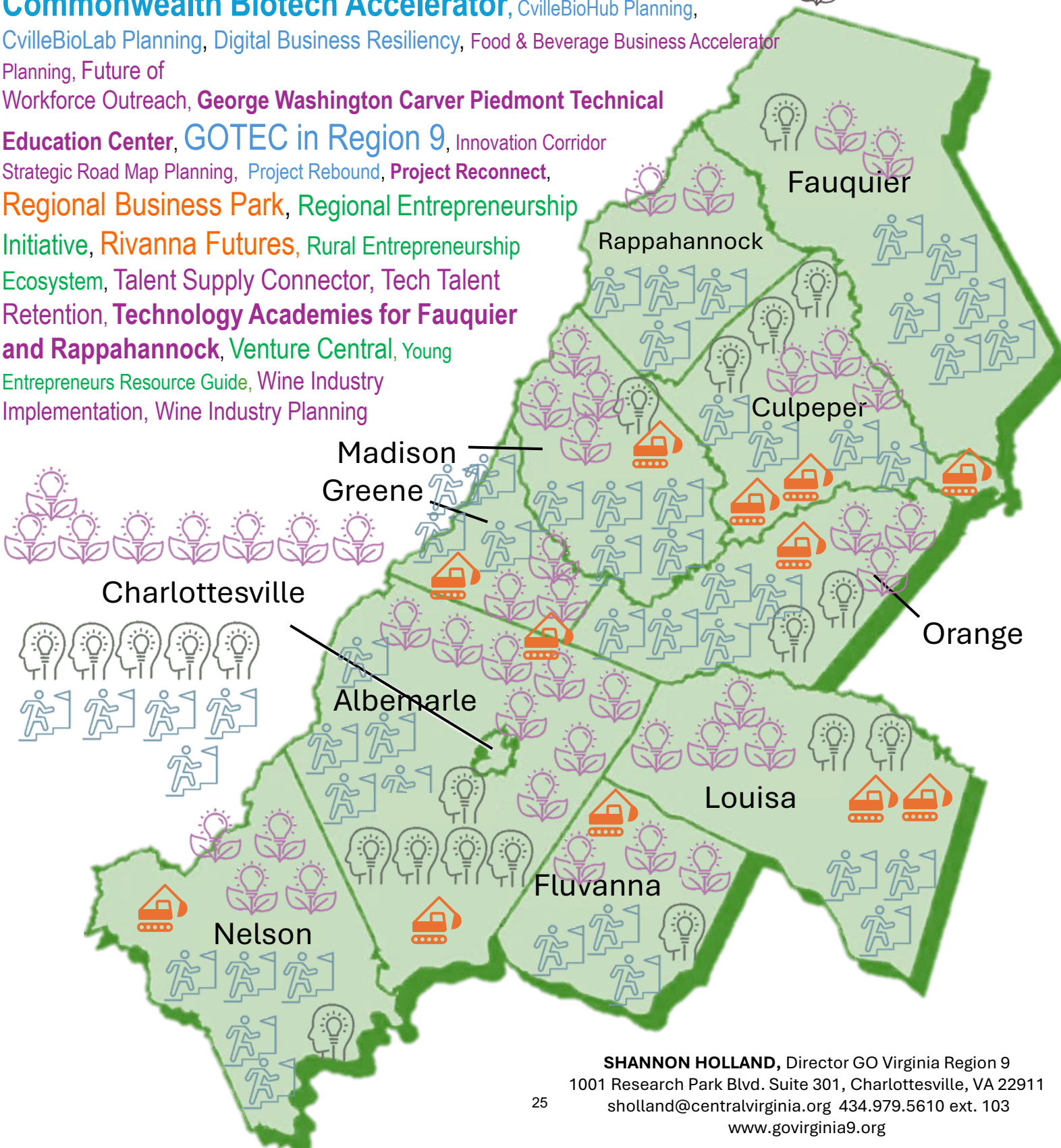


Site Readiness



Grow Existing Business

**Accelerating Regionally Significant Sites**, AI Mobile Unit  
**BEACONS Kitchen**, BioBridge TPI, Biotech Innovation Cluster Growth,  
**Business-Driven Workforce Recovery**, Carver Food Business Incubator, **Catalyst Accelerator Program**, Central VA Cybersecurity Partnership, Central VA Site Readiness, Connector Platform, Crafting a New Normal, **Crafting Higher Paying Jobs**,  
**Commonwealth Biotech Accelerator**, CvilleBioHub Planning, CvilleBioLab Planning, Digital Business Resiliency, Food & Beverage Business Accelerator Planning, Future of Workforce Outreach, **George Washington Carver Piedmont Technical Education Center**, **GOTEC in Region 9**, Innovation Corridor Strategic Road Map Planning, Project Rebound, **Project Reconnect**, **Regional Business Park**, Regional Entrepreneurship Initiative, **Rivanna Futures**, Rural Entrepreneurship Ecosystem, Talent Supply Connector, Tech Talent Retention, **Technology Academies for Fauquier and Rappahannock**, **Venture Central**, Young Entrepreneurs Resource Guide, Wine Industry Implementation, Wine Industry Planning



**SHANNON HOLLAND**, Director GO Virginia Region 9

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## PROJECT IMPACT SPOTLIGHT

# AI Mobile Unit for Workforce & Education

### Quick Facts:

- Inter-regional competitive project with Region 6
- Serving Stafford, King George, Orange, Fauquier, and Nelson counties
- \$1,079,108 awarded to Cyber Bytes Foundation, in partnership with Academy of Technology and Innovation at the University of Mary Washington
- 3/24/2026-3/23/2028 grant period
- Talent Development project targeting Financial & Business Services, IT/Communications and Light Manufacturing
- Managed by Region 6. Region 9 role includes supporting Council engagement (workgroups, advisory roles, feedback loop).

### Activities:

- Expand access to AI literacy, ethics, and certification training across high schools, workforce centers, community colleges, and businesses.
- Certifications: CompTIA AI Essentials and CompTIA AI Prompting. These industry recognized credentials validate essential skills in data analytics, responsible AI use, and real-world AI application development.

### Outcomes:

- **80 mobile AI workshops** will be delivered across schools, workforce centers, and rural communities in Regions 6 and 9 through two mobile AI units.
- **2,080 people trained** (includes 80 teachers and 2,000 high school students in grades 9-12)
- **20 businesses served** (employers receiving applied AI workforce training and customized upskilling sessions)
- **280 credentials earned** (includes 80 teachers and 200 high schoolers)
- **100 students completing Dual Enrollment AI Pathway** - beginning in Year 2, leveraging ATI-UMW's college partnership lab school model, the project will embed AI coursework into high school pathways while enabling students to earn college credit in partnership with Rappahannock Community College and Laurel Ridge Community College.
- **1 new program** implemented

