



REGION 9 COUNCIL MEETING

January 16, 2026

9:30 am to 11:30 am

ALL-VIRTUAL

<https://us06web.zoom.us/j/85417481707>

For virtual connection issues, call 434-979-5610 ext. 106.

AGENDA

1. Opening – Rob Archer, Chair (5 minutes)

- Call to Order
- Roll Call
- Public Comment

2. Consent Agenda – ACTION – Rob Archer (5 minutes)

- Meeting Minutes, October 28, 2025
- Financials through October 31, 2025
- MEMO: Annual Approval of Electronic Meetings Policy

3. Director Report – Shannon Holland, Director (5 minutes)

- Report & Project Pipeline
- Infographic, Project Milestone Dashboard, and Project Spotlight (Christie Taylor)

4. Updates from Committees, Task Forces, etc. – Rob Archer (10 minutes)

- Chair
- Grow Existing Business (Ray Knott)
- Talent Development (Jean Runyon)
- AI Landscape Assessment (Roque Castro)
- Other

5. Presentation – BioBridge Talent Pathway Initiative (25 minutes)

Presented by TEconomy Partners LLC:

Ryan Helwig, Principal and Senior Director

Joseph Simpkins, Principal and Project Director

6. Other Business – Rob Archer (5 minutes)

7. Adjourn – Rob Archer

Upcoming

Region 9 Council Meeting – April 13, 2026

Region 9 Proposal Deadline(s) – March 18, 2026 | May 13, 2026

GO Virginia Board Meetings (Richmond) – March 24, 2026



REGION 9 COUNCIL MEETING

OCTOBER 28, 2025

9:30 am to 11:30 am

IN-PERSON

Orange County Public Safety Building, Board Room
11282 Government Center Drive
Orange, VA 22960

For connection questions, call 434-979-5610 ext. 106

<https://us06web.zoom.us/j/81898488752>

MINUTES

Attending: Rob Archer, Codebase Coworking (Chair); Roque Castro, Elysium LD Technology, Inc. (Vice Chair); Cathy Schafrik, Greene County (Secretary/Treasurer); Christina Clough, Pioneer Bank; Gizelle Curtis, Dominion Energy; Ethan Dunstan, Capital River Advisors; Ned Gallaway, Albemarle County; Christine Jacobs, Thomas Jefferson Planning District Commission; Rahul Keshap, Shuru Law; Leslie Kidd, All Install; Cheryl Kirby, Atlantic Union Bank; Pace Lochte, UVA Economic Development; Patrick Mauney, Rappahannock-Rapidan Regional Commission; Tina Weaver, Papa Weaver's Pork, Inc.

Attending Virtually: Jean Runyon*, Piedmont Virginia Community College

Absent: Kim Blosser, Laurel Ridge Community College; Ike Broaddus, Fauquier County; Ray Knott, Blue Ridge Bank; Paige Read, Town of Culpeper; Jennifer Schmack, Fluvanna County; Francoise Seillier-Moiseiwitsch, Revalation Vineyards; Jonathon Weakley, Madison County; Gary Wood, Firefly Fiber Broadband

Staff: Shannon Holland, Christie Taylor

Guests: Kristin Berrier; Helen Cauthen, CVPED; Kristy Dancy, CVPED; Miles Davis, CVPED; Katie Dulaney, CVPED; Joseph Dennie, DHCD; Ian Ginger, Orange County; Rebecca Haydock, Venture Central; Maureen Kelley, Nelson County; Emily Kilroy, Albemarle County; Hope Lawrence, Venture Central; Meagan Maynard, Albemarle County Public Schools; Nancy Pattillio, Cyber Bytes Foundation

1. Opening

- **Call to Order**

Rob Archer called the meeting to order at 9:31 a.m.

- **Roll Call**

A roll call was performed. A quorum was established, as noted above.

- **Public Comment**

One person requested to comment publicly. Rebecca Haydock of Venture Central thanked the Council for reviewing the FUEL proposal and noted that she has shared suggestions for improving communication and reaffirmed Venture Central's commitment to regional entrepreneurship. Rob Archer thanked Rebecca Haydock for her comments.



- **GO Virginia Video**

The following video was played: <https://www.youtube.com/watch?v=UyObMydeFXs>

2. Consent Agenda – ACTION ITEM

Rob Archer noted that the business items listed had been grouped together with the intention that the Council would discuss and act with one vote unless a motion was made to remove any item from the discussion. No such motion was made.

- **Meeting Minutes, August 28, 2025**

There was no discussion offered.

- **Financials through August 30, 2025**

Cathy Schafrik gave the following highlights from the financial report:

- As of August 31, 2025, total current assets are \$136,677.71, with \$54,814.84 in checking and savings, and \$71,047.37 in accounts receivable. Current liabilities stand at \$136,673.01, mainly from accounts payable and accrued expenses.
- \$78,519.29 in Capacity Building Funds have been spent this fiscal year, representing 31.41% of the \$250,000 budget. Major costs include salaries, rent, and administration.
- Cumulative project spending across the listed projects is \$2,251,353.51. Several projects are nearing completion, while others are picking up pace.

Ethan Dunstan made a motion to approve Council business as presented. Cathy Schafrik seconded the motion. The motion carried unanimously.

3. Director Report

- **Report & Project Pipeline**

In reviewing the Director Report, Shannon Holland highlighted that there were \$1,016,607.56 of Per Capita Funds available and noted that it was slightly more than the proposal up for consideration. Shannon added that though this project could deplete this year's available Per Capita funding, there is a potential path forward for other proposals through the single region competitive process.

- **Infographic, Project Milestone Dashboard, and Project Spotlight**

Christie Taylor reviewed increases in the jobs and businesses served highlighted on the infographic. The Carver and Rural Entrepreneur Ecosystem projects will be closing by the end of October. Christie is monitoring the Tech Academies project for meeting expected outcomes at the end of the semester. The Commonwealth Biotech Accelerator, also known as Project VITAL, was shared in the project spotlight.

4. Updates

- **Chair, Executive Committee**

Rob Archer reported that the Executive Committee has not met since the last meeting. Rob Archer noted that a letter to the Council from Venture Central was included in the Council packet for transparency.

- **Nominating Committee**



Tina Weaver reported that she and Shannon Holland met to review the expiring Council member terms, and she has reached out to those whose terms expire in 2026 to prepare for the nomination process in March.

- **Task Forces**

Jean Runyon reported that the Talent Development Task Force met on October 10 to review the two projects for consideration. Representatives from both proposals attended that meeting.

- **Other:**

- **GO Virginia Board Regional Council Committee**

Ethan Dunstan reported that the committee met virtually last Thursday. The new Committee Chair, John King, shared importance of the regional council certification process and how it is important for the flow of funds to the council. The certification process includes completing the COIA training and adhering to legislated council representation. DHCD shared a funds utilization report. Currently the statewide competitive funds balance is around \$20 million; however, it will probably drop to \$17 million next quarter. The last quarter of the year is largest fund drawdown historically so still plenty of time to draw down. The regional council self-assessment survey should be ready soon. Ethan also mentioned that Shannon Holland presented a summary of the Region 9 Growth Plan Development process to that committee.

- **AISLA**

Roque Castro reported that there haven't been any new updates to the advisory members, but the final report will be presented December 5th at the Annual International Trade Meeting in Richmond.

5. 2025 Growth & Diversification Plan Approval – ACTION ITEM

<https://www.govirginia9.org/about/growth-diversification-plan/>

Shannon Holland noted that there were some editorial changes and updates to the skills gap narrative from the version presented at the August Meeting. The next step is Board approval in early December. Shannon thanked the Central Virginia Partnership, Economic Development Partners, stakeholders and Council Members for their contributions.

- Ethan Dunstan commented that the Growth Plan was mentioned as an exemplary model at the Board's Regional Council meeting. Pace Lochte asked what set this one apart. Shannon Holland explained that staff aims to make complex ideas more understandable, keep reporting brief, and uses a business-oriented writing style. The Council extended appreciation to Christie Taylor and Shannon Holland for their work on the Growth Plan.

Ethan Dunstan made a motion to approve the Growth Plan as presented. Roque Castro seconded the motion. The motion carried unanimously.

6. Project Review: ACTION ITEM

- **GO TEC Expansion to Region 9**

Shannon Holland provided an update to the Council on the revised executive summary, which now incorporates the Task Force's requested changes. Page 26 includes a graphic



illustrating how the education pathway will progress within each school system following its introduction at the middle school level.

Meagan Maynard reported that additional Letters of Support have been received from AgroSpheres and Telus Digital, with letters from CBIC and 3-Notched still pending.

Jean Runyon shared that the Talent Development Task Force unanimously voted to advance the GO TEC proposal to the full Council for review. The Task Force requested that the applicant team:

1. Secure additional letters of support from local businesses;
2. Clarify the talent pathway from middle school to high school in each county—and, if possible, extend that pathway to two- and four-year colleges and universities; and
3. Update the Return on Investment (ROI) analysis.

They also recommended reducing the funding request by \$100,000 to enable full funding through **Region 9 Per Capita** resources. It was noted that the proposal may not score as strongly on ROI if submitted through a single-region competitive process, as the ROI timeframe is projected at seven years. Runyon added that the project team agreed to present the program to additional regional school systems to encourage replication.

- Pace Lochte commented that a program like this is essential to showing large companies, like AstraZeneca, that our region has the needed workforce-ready capacity. Cheryl Kirby concurred. Rob Archer noted that in the newly approved Growth Plan, the talent development strategy was rated as "red"—indicating a need for attention—in four of the five target sectors. Rob Archer added that this proposal could represent a way to move that needle by investing funding in equipment into an existing system to build capacity to introduce target sector skills to middle schoolers.

Pace Lochte made a motion to approve the GO TEC proposal. Cheryl Kirby seconded the motion. The motion carried unanimously.

- Mobile AI Competitive Funding Project led by Region 6

Rob Archer clarified that since Region 6 is leading this initiative, the Council's role is to make sure the project aligns with the Region 9 Growth Plan and be willing to write a letter of support. Region 6 is responsible for the technical review, financial management, and submitting the proposal.

Shannon Holland reviewed the Executive Summary. The Region 6 Council approved this proposal contingent on the applicant finding another Region 9 school system to participate in activity and contribute match.

Jean Runyon summarized the task force review including evaluation of the feasibility of dual enrollment.

Nancy Pattillo, on behalf of the applicant, highlighted that Rappahannock, Orange, Madison, and Nelson County Schools in Region 9 have pledged their support for this proposal. She explained that the initiative includes a business component aimed at upskilling and reskilling the local workforce, with a particular focus on small businesses. In response to technical inquiries, she described the format as an F-150 with a trailer, which does not require a CDL, is self-powered, utilizes cloud technology, and operates with its



own server independent of the school network. Additionally, she addressed questions regarding certification, noting that adjustments will be made as certifications are updated.

Ethan Dunstan made a motion to provide a Letter of Support. Cathy Schafrik seconded the motion. The motion carried unanimously.

7. Project Presentation: Food & Beverage Business Accelerator Planning Grant Update

- Rob Archer shared that Shannon Holland emailed a project update from the project team to the Entrepreneurship Task Force and the Growing Existing Business Task Force. He noted that going forward draft reports should first be reviewed at the task force level before final reports are discussed at the council level.
- Hope Lawrence of Venture Central provided the update. (The presentation is posted with these meeting notes at www.GOVirginia9.org.)

8. Other Business

Roque Castro shared that next Thursday, November 6th is the anniversary of the New Pathways program launch, one of the original projects funded by GO Virginia Region 9. Shannon Holland will forward members the invitation.

9. Adjourn

Ethan Dustan made a motion to adjourn. Cathy Schafrik seconded the motion. The motion carried and meeting adjourned at 10:51 a.m.

*Council Member Virtual Participation - To comply with law and policy, the following is reported:

Council Member	Joined from	Reason
Jean Runyon	Virginia Beach Region	Providing family medical care

GO Virginia
Statement of Financial Position
As of October 31, 2025

		<u>October 31, 2025</u>
ASSETS		
Current Assets		
Checking/Savings		
11200 · GO VA Operating Account - Union ¹	246.30	
Total Checking/Savings	<u>246.30</u>	
Accounts Receivable		
11000 · Accounts Receivable	488,334.93	
Total Accounts Receivable	<u>488,334.93</u>	
Other Current Assets		
11100 · Accrued Receivable	11,305.04	
12000 · Undeposited Funds	-	
Total Other Current Assets	<u>11,305.04</u>	
Total Current Assets	<u>499,886.27</u>	
TOTAL ASSETS	<u>499,886.27</u>	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
20002 · Accounts Payable	371,583.02	
20004 · Due to CVPED	<u>116,826.00</u>	
Total Accounts Payable	<u>488,409.02</u>	
Other Current Liabilities		
25060 · Accrued Expenses - Other	11,305.04	
25500 · Unearned Rev - Advanced Funds	<u>167.51</u>	
Total Other Current Liabilities	<u>11,472.55</u>	
Total Current Liabilities	<u>499,881.57</u>	
Total Liabilities	<u>499,881.57</u>	
Equity		
32000 · Unrestricted Net Assets	<u>4.70</u>	
Total Equity	<u>4.70</u>	
TOTAL LIABILITIES & EQUITY	<u>499,886.27</u>	

¹ Funds are disbursed within two business days of receiving an approved invoice from a Subgrantee.

GO Virginia
Capacity Building - Statement of Income and Expense (Summary)
TOTAL FY2025 SPENDING: June 2025 - October 2025

Capacity Building				
	Jun '25 - Oct '25	Budget	% of Budget	Remaining
Income				
41520 · State Grants	122,265.68	250,000.00	48.91%	127,734.32
Total Income	122,265.68	250,000.00	48.91%	127,734.32
Gross Profit	122,265.68	250,000.00	48.91%	127,734.32
Expense				
01250 · General Administration	16,418.24	37,000.00	44.37%	20,581.76
54400 · Project Support expenses				
54426 · Audit	0.00	6,500.00	0.0%	6,500.00
54430 · Contract Services	3,384.64	9,500.00	35.63%	6,115.36
54449 · Meetings and Facilitation	852.35	3,750.00	22.73%	2,897.65
54450 · Supplies	31.90	2,000.00	1.6%	1,968.10
54451 · Travel	1,041.08	3,500.00	29.75%	2,458.92
54452 · Rent/Lease	3,790.70	12,000.00	31.59%	8,209.30
54453 · Salaries	96,236.77	172,250.00	55.87%	76,013.23
54457 · Marketing/Advertising/Promotion	510.00	3,000.00	17.0%	2,490.00
54462 · Legal Expenses	0.00	500.00	0.0%	500.00
Total 54400 · Project Support expenses	105,847.44	213,000.00	49.69%	107,152.56
54500 · Planning expenses				
54501 · Contract Services	0.00	0.00	0.0%	0.00
54502 · Technical Assistance	0.00	0.00	0.0%	0.00
54503 · Growth and Diversification Plan Development	0.00	0.00	0.0%	0.00
54504 · Planning Grant	0.00	0.00	0.0%	0.00
Total 54400 · Planning expenses	0.00	0.00	0.0%	0.00
Total Expense	122,265.68	250,000.00	48.91%	127,734.32
Net Income	0.00	0.00	0.0%	0.00

GO Virginia Projects - Statement of Income and Expense
From Beginning of All Projects through October 31, 2025

	BioBridge TPI			Project VITAL - Biotech Accelerator		
	End Date: 2/1/2026			End Date: 10/1/2027		
	(Projects)			(Projects)		
	<u>Feb '25 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Oct '24 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>
Income						
41520 · State Grants	45,867.84	244,400.00	18.77%	846,613.39	4,302,887.00	19.68%
Total Income	45,867.84	244,400.00	18.77%	846,613.39	4,302,887.00	19.68%
Gross Profit	45,867.84	244,400.00	18.77%	846,613.39	4,302,887.00	19.68%
Expense						
01250 · General Administration	6,933.41	14,666.00	47.28%	13,812.13	295,000.00	4.68%
54000 · Program expenses						
51280 · Planning Grant Activities						
54400 · Project related expenses						
54424 · Administration						
54426 · Audit					40,000.00	0.0%
54425 · Architectural and Engineering						
54430 · Contract Services	36,040.00	153,640.00	23.46%	288,825.59	1,178,500.00	24.51%
54440 · Equipment					37,693.90	688,300.00
54442 · Training						
54447 · Other - Programming						
54448 · Other - Workspace						
54449 · Meetings and Facilitation						
54450 · Supplies					62,821.31	441,000.00
54451 · Travel					8,332.35	21,000.00
54452 · Rent/Lease						
54453 · Salaries	2,820.54	46,875.00	6.02%	209,660.63	874,446.00	23.98%
54454 · Other - Website					10,200.00	30,000.00
54455 · Fringe Benefits	73.89	4,219.00	1.75%	17,137.14	78,700.00	21.78%
54456 · Machinery/Tools						
54457 · Marketing/Advertising/Promotion						
54458 · Planning Assessment					27,221.50	137,000.00
54462 · Legal Expenses						
54463 · Outreach and Promotion	4,200.00	0.0%			11,562.19	62,100.00
54464 · Taxes & Insurance						
54465 · Collaboration						
54466 · Management & General						
54467 · Fiscal/Account Mgmt Services					27,407.22	100,000.00
54468 · Indirect Costs	20,800.00	0.0%			113,956.77	125,211.00
54469 · Studies						
54470 · Hardware/Software					17,982.66	41,250.00
54471 · Contingencies						
Total 54400 · Project related expenses	38,934.43	229,734.00	16.95%	832,801.26	4,007,887.00	20.78%
Total 54000 · Program expenses	38,934.43	229,734.00	16.95%	832,801.26	4,007,887.00	20.78%
Total Expense	45,867.84	244,400.00	18.77%	846,613.39	4,302,887.00	19.68%
Net Income	0.00	0.00	0.0%	0.00	0.00	0.0%

GO Virginia Projects - Statement of Income and Expense
From Beginning of All Projects through October 31, 2025

		Carver Food			Food & Beverage Business Accelerator		
		End Date: 10/31/2025			End Date: 2/1/2026		
		(Projects)			(Projects)		
		<u>Nov '22 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Feb '25 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>
Income							
41520 · State Grants		199,727.00	199,727.00	100.0%	68,372.65	100,000.00	68.37%
Total Income		199,727.00	199,727.00	100.0%	68,372.65	100,000.00	68.37%
Gross Profit		199,727.00	199,727.00	100.0%	68,372.65	100,000.00	68.37%
Expense							
01250 · General Administration		14,795.00	14,795.00	100.0%	5,034.77	7,400.00	68.04%
54000 · Program expenses							
51280 · Planning Grant Activities							
54400 · Project related expenses							
54424 · Administration							
54426 · Audit							
54425 · Architectural and Engineering							
54430 · Contract Services							
54440 · Equipment		184,932.00	184,932.00	100.0%	5,395.40	8,168.00	66.06%
54442 · Training							
54447 · Other - Programming							
54448 · Other - Workspace							
54449 · Meetings and Facilitation							
54450 · Supplies							
54451 · Travel							
54452 · Rent/Lease							
54453 · Salaries					48,000.00	70,000.00	68.57%
54454 · Other - Website							
54455 · Fringe Benefits					9,942.48	14,432.00	68.89%
54456 · Machinery/Tools							
54457 · Marketing/Advertising/Promotion							
54458 · Planning Assessment							
54462 · Legal Expenses							
54463 · Outreach and Promotion							
54464 · Taxes & Insurance							
54465 · Collaboration							
54466 · Management & General							
54467 · Fiscal/Account Mgmt Services							
54468 · Indirect Costs							
54469 · Studies							
54470 · Hardware/Software							
54471 · Contingencies							
Total 54400 · Project related expenses		184,932.00	184,932.00	100.0%	63,337.88	92,600.00	68.4%
Total 54000 · Program expenses		184,932.00	184,932.00	100.0%	63,337.88	92,600.00	68.4%
Total Expense		199,727.00	199,727.00	100.0%	68,372.65	100,000.00	68.37%
Net Income		0.00	0.00	0.0%	0.00	0.00	0.0%

GO Virginia Projects - Statement of Income and Expense
From Beginning of All Projects through October 31, 2025

	Innovation Corridor Roadmap			Regional Entrepreneurship Initiative		
	End Date: 7/1/2026			End Date: 6/12/2025		
	(Projects)			(Projects)		
	<u>Jul '25 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jun '23 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>
Income						
41520 · State Grants	40,167.87	100,000.00	40.17%	298,197.81	300,000.00	99.4%
Total Income	40,167.87	100,000.00	40.17%	298,197.81	300,000.00	99.4%
Gross Profit	40,167.87	100,000.00	40.17%	298,197.81	300,000.00	99.4%
Expense						
01250 · General Administration	2,667.87	7,400.00	36.05%	22,080.00	22,080.00	100.0%
54000 · Program expenses						
51280 · Planning Grant Activities						
54400 · Project related expenses						
54424 · Administration				1,737.33	2,500.00	69.49%
54426 · Audit						
54425 · Architectural and Engineering						
54430 · Contract Services	37,500.00	92,600.00	40.5%	100,000.00	100,000.00	100.0%
54440 · Equipment						
54442 · Training				1,380.48	2,420.00	57.05%
54447 · Other - Programming						
54448 · Other - Workspace				167,000.00	167,000.00	100.0%
54449 · Meetings and Facilitation						
54450 · Supplies						
54451 · Travel						
54452 · Rent/Lease						
54453 · Salaries				6,000.00	6,000.00	100.0%
54454 · Other - Website						
54455 · Fringe Benefits						
54456 · Machinery/Tools						
54457 · Marketing/Advertising/Promotion						
54458 · Planning Assessment						
54462 · Legal Expenses						
54463 · Outreach and Promotion						
54464 · Taxes & Insurance						
54465 · Collaboration						
54466 · Management & General						
54467 · Fiscal/Account Mgmt Services						
54468 · Indirect Costs						
54469 · Studies						
54470 · Hardware/Software						
54471 · Contingencies						
Total 54400 · Project related expenses	37,500.00	92,600.00	40.5%	276,117.81	277,920.00	99.35%
Total 54000 · Program expenses	37,500.00	92,600.00	40.5%	276,117.81	277,920.00	99.35%
Total Expense	40,167.87	100,000.00	40.17%	298,197.81	300,000.00	99.4%
Net Income	0.00	0.00	0.0%	0.00	0.00	0.0%

GO Virginia Projects - Statement of Income and Expense
From Beginning of All Projects through October 31, 2025

	Rivanna Futures			Rural Entrepreneur Ecosystem		
	End Date: 3/24/2027			End Date: 4/30/2025		
	(Projects)			(Projects)		
	<u>Mar '25 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>May '23 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>
Income						
41520 · State Grants	282,025.21	613,570.00	45.97%	191,205.11	200,000.00	95.6%
Total Income	282,025.21	613,570.00	45.97%	191,205.11	200,000.00	95.6%
Gross Profit	282,025.21	613,570.00	45.97%	191,205.11	200,000.00	95.6%
Expense						
01250 · General Administration	3,918.46	17,000.00	23.05%	14,720.00	14,720.00	100.0%
54000 · Program expenses						
51280 · Planning Grant Activities						
54400 · Project related expenses						
54424 · Administration						
54426 · Audit						
54425 · Architectural and Engineering	278,106.75	596,570.00	46.62%			
54430 · Contract Services						
54440 · Equipment						
54442 · Training						
54447 · Other - Programming						
54448 · Other - Workspace						
54449 · Meetings and Facilitation						
54450 · Supplies						
54451 · Travel				8,289.29	8,289.29	100.0%
54452 · Rent/Lease						0.0%
54453 · Salaries				151,508.94	158,691.65	95.47%
54454 · Other - Website						
54455 · Fringe Benefits				11,134.92	12,747.10	87.35%
54456 · Machinery/Tools						
54457 · Marketing/Advertising/Promotion						
54458 · Planning Assessment						
54462 · Legal Expenses						
54463 · Outreach and Promotion						
54464 · Taxes & Insurance						
54465 · Collaboration						
54466 · Management & General						
54467 · Fiscal/Account Mgmt Services						
54468 · Indirect Costs						
54469 · Studies						
54470 · Hardware/Software						
54471 · Contingencies						
Total 54400 · Project related expenses	278,106.75	596,570.00	46.62%	176,485.11	185,280.00	95.25%
Total 54000 · Program expenses	278,106.75	596,570.00	46.62%	176,485.11	185,280.00	95.25%
Total Expense	282,025.21	613,570.00	45.97%	191,205.11	200,000.00	95.6%
Net Income	0.00	0.00	0.0%	0.00	0.00	0.0%

GO Virginia Projects - Statement of Income and Expense
From Beginning of All Projects through October 31, 2025

Technology Academies				Wine Industry Implementation			
End Date: 2/24/2026				End Date: 3/11/2027			
(Projects)				(Projects)			
	<u>Jul '22 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>		<u>Mar '25 - Oct '25</u>	<u>Budget</u>	<u>% of Budget</u>
Income							
41520 · State Grants	256,114.27	402,075.00	63.7%		70,331.61	224,125.00	31.38%
Total Income	256,114.27	402,075.00	63.7%		70,331.61	224,125.00	31.38%
Gross Profit	256,114.27	402,075.00	63.7%		70,331.61	224,125.00	31.38%
Expense							
01250 · General Administration	22,737.51	29,783.00	76.34%		4,331.61	16,600.00	26.09%
54000 · Program expenses							
51280 · Planning Grant Activities							
54400 · Project related expenses							
54424 · Administration							
54426 · Audit							
54425 · Architectural and Engineering							
54430 · Contract Services					66,000.00	207,525.00	31.8%
54440 · Equipment	233,376.76	329,360.00	70.86%				
54442 · Training							
54447 · Other - Programming							
54448 · Other - Workspace							
54449 · Meetings and Facilitation							
54450 · Supplies							
54451 · Travel							
54452 · Rent/Lease							
54453 · Salaries	0.00	42,932.00	0.0%				
54454 · Other - Website							
54455 · Fringe Benefits							
54456 · Machinery/Tools							
54457 · Marketing/Advertising/Promotion							
54458 · Planning Assessment							
54462 · Legal Expenses							
54463 · Outreach and Promotion							
54464 · Taxes & Insurance							
54465 · Collaboration							
54466 · Management & General							
54467 · Fiscal/Account Mgmt Services							
54468 · Indirect Costs							
54469 · Studies							
54470 · Hardware/Software							
54471 · Contingencies							
Total 54400 · Project related expenses	233,376.76	372,292.00	62.69%		66,000.00	207,525.00	31.8%
Total 54000 · Program expenses	233,376.76	372,292.00	62.69%		66,000.00	207,525.00	31.8%
Total Expense	256,114.27	402,075.00	63.7%		70,331.61	224,125.00	31.38%
Net Income	0.00	0.00	0.0%		0.00	0.00	0.0%

GO Virginia Projects - Statement of Income and Expense
From Beginning of All Projects through October 31, 2025

	Total Projects		
	Jul '22 - Oct '25	Budget	% of Budget
Income			
41520 · State Grants	2,298,622.76	6,686,784.00	34.38%
Total Income	2,298,622.76	6,686,784.00	34.38%
Gross Profit	2,298,622.76	6,686,784.00	34.38%
Expense			
01250 · General Administration	111,030.76	439,444.00	25.27%
54000 · Program expenses			
51280 · Planning Grant Activities			
54400 · Project related expenses			
54424 · Administration	1,737.33	2,500.00	69.49%
54426 · Audit	0.00	40,000.00	0.0%
54425 · Architectural and Engineering	278,106.75	596,570.00	46.62%
54430 · Contract Services	539,312.95	1,745,984.96	30.89%
54440 · Equipment	456,002.66	1,202,592.00	37.92%
54442 · Training	0.00	0.00	0.0%
54447 · Other - Programming	0.00	0.00	0.0%
54448 · Other - Workspace	0.00	0.00	0.0%
54449 · Meetings and Facilitation	0.00	0.00	0.0%
54450 · Supplies	62,821.31	441,000.00	14.25%
54451 · Travel	18,002.12	31,709.29	56.77%
54452 · Rent/Lease	0.00	0.00	0.0%
54453 · Salaries	578,990.11	1,359,944.65	42.58%
54454 · Other - Website	10,200.00	30,000.00	34.0%
54455 · Fringe Benefits	38,288.43	110,098.10	34.78%
54456 · Machinery/Tools	0.00	0.00	0.0%
54457 · Marketing/Advertising/Promotion	0.00	0.00	0.0%
54458 · Planning Assessment	0.00	0.00	0.0%
54462 · Legal Expenses	27,221.50	137,000.00	19.87%
54463 · Outreach and Promotion	6,000.00	10,200.00	58.82%
54464 · Taxes & Insurance	11,562.19	62,100.00	18.62%
54465 · Collaboration	0.00	0.00	0.0%
54466 · Management & General	0.00	0.00	0.0%
54467 · Fiscal/Account Mgmt Services	27,407.22	100,000.00	27.41%
54468 · Indirect Costs	113,956.77	146,011.00	78.05%
54469 · Studies	0.00	0.00	0.0%
54470 · Hardware/Software	17,982.66	41,250.00	43.59%
54471 · Contingencies	0.00	190,380.00	0.0%
Total 54400 · Project related expenses	3,020,393.26	6,247,340.00	48.35%
Total 54000 · Program expenses	3,020,393.26	6,247,340.00	48.35%
Total Expense	3,145,236.15	6,686,784.00	47.04%
Net Income	0.00	0.00	0.0%



MEMORANDUM

Date: January 16, 2026
To: GO Virginia Region 9 Council
From: Shannon Holland, Director, GO Virginia Region 9
Re: Annual Approval of Electronic Meetings Policy

This is to request the annual approval of the Electronic Meetings Policy as required by Virginia code.



Electronic Meeting & Remote Participation Policy – Region 9

Title:	Electronic Meeting & Remote Participation Policy	Policy #:	n/a
Effective Date:	August 20, 2024 – January 16, 2026	Revision Date:	n/a

Purpose:

To specify the circumstances under which all-virtual meetings can be conducted and how members may take part virtually or remotely during in-person sessions according to Virginia Code §2.2-3708.3, which covers meetings via electronic communication outside of declared emergencies. The Council will adhere to Virginia Code §2.2-3708.2 when electronic meetings are conducted during declared states of emergency.

Policy:

Eligibility for Remote Participation during In-Person Meetings

The Region 9 Council has established a policy allowing Council members to join meetings via electronic as authorized by Virginia Code § 2.2-3708.3. This policy is applicable to all members, irrespective of who requests remote participation or the topics up for discussion or vote in the meeting.

Whenever a member wishes to participate from a remote location, the law requires a quorum of the Council to be physically assembled at the meeting location.

When remote individual participation is due to a personal matter, participation is limited to two meetings per calendar year or 50 percent of the meetings held per calendar year rounded up to the next whole number, whichever is greater.

When audio-visual technology is available, a member of the body shall, for purposes of quorum, be considered absent from any portion of the meeting during which visual communication with the member is voluntarily disconnected or otherwise fails or during which audio communication involuntarily fails.

Protocol for Remote Participation:

Requests for remote participation shall be conveyed to the Chair. Individual participation from a remote location shall be approved unless such participation would violate this policy or provisions of the Virginia Freedom of Information Act (FOIA) (Virginia Code § 2.2-3700 et seq.)



If a member's participation from a remote location is challenged, then the Council shall vote whether to allow such participation. If the Council votes to disapprove of a member's participation because such participation would violate this policy, such disapproval shall be recorded in the minutes with specificity. The minutes shall include other information as required by §§ 2.2-3707 and 2.2-3708.3.

Eligible Reasons for Remote Participation:

Council members can request to participate remotely for two types of reasons: personal or non-personal matters.

Personal matters:

1. The member is unable to attend the meeting due to a personal matter and specifies the nature of the personal matter.

Limitations: Members may not use remote participation due to personal matters more than two meetings per calendar year or 25 percent of the meetings held per calendar year rounded up to the next whole number, whichever is greater.

Non-personal matters:

2. The member has a temporary or permanent disability or other medical condition that prevents the member's physical attendance. For the purposes of determining whether a quorum is physically assembled, an individual member of the body who is a person with a disability as defined in [§51.40.1](#) and uses remote participation counts toward the quorum as if the individual was physically present.
3. A medical condition of a member of the member's family requires the member to provide care that prevents the member's physical attendance, or the member is a caregiver who must provide care for a person with a disability at the time the public meeting is being held thereby preventing the member's physical attendance. For the purposes of determining whether a quorum is physically assembled, an individual member of the body who is a caregiver for a person with a disability and uses remote participation counts toward the quorum as if the individual was physically present.
4. The member's principal residence is more than 60 miles from the meeting location identified in the required notice for such meeting

Limitations: There is not a limitation on the number of meetings for eligible non-personal issues each calendar year.



Minutes Requirements

- a) For each member that remotely participates in a meeting, a general description of the remote location must be included in the minutes.
- b) If a member remotely participates due to a (i) temporary or permanent disability or other medical condition that prevented the member's physical attendance or (ii) family member's medical condition that required the member to provide care for such family member, thereby preventing the member's physical attendance, that fact must be included in the minutes. While the fact that a disability or medical condition prevents the member's physical attendance must be recorded in the minutes, it is not required to identify the specific disability or medical condition.
- c) If a member remotely participates because the member's principal residence is more than 60 miles from the meeting location, the minutes must reflect that fact.
- d) If a member remotely participates due to a personal matter, the minutes must include the specific nature of the personal matter cited by the member.
- e) As stated above, if remote participation by a member is disapproved because it would violate the participation policy adopted by the Council, such disapproval must be recorded in the minutes with specificity.

All-Virtual Public Meetings:

It is the policy of the Virginia Growth and Opportunity Council that the Council may hold all-virtual public meetings pursuant to subsection C of §2.2-3708.3. All-virtual public meetings are limited to two meetings per calendar year or 25 percent of the meetings held per calendar year rounded up to the next whole number, whichever is greater. Additionally, an all-virtual public meeting may not be held consecutively with another all-virtual public meeting.

Conducting an All-Virtual Public Meeting:

- a) Meeting notices should specify if the meeting will be in-person or entirely virtual and inform the public that this method will not change unless a new notice is issued per §2.2-3707.
- b) Public access to the all-virtual public meeting must be provided via electronic communication means.
- c) The electronic communication tools must let the public hear all members of the public body in an all-virtual meeting, and when available, see the Council members too.
- d) A phone number or live contact must be available to notify the Council if their audio or video feed fails during the meeting. Staff should monitor this contact, and the Council should pause the meeting until public access is reestablished.
- e) A digital copy of the proposed agenda and materials given to Council members for a meeting must be available to the public simultaneously.



- f) No more than two Council members can be in the same remote location unless it is publicly accessible.
- g) During an all-virtual public meeting, if a closed session occurs, the transmission to the public must restart before the body votes to certify the closed meeting per subsection D of §2.2-3712.
- h) The Council shall not convene an all-virtual public meeting (i) more than two times per calendar year or 25 percent of the meetings held per calendar year rounded up to the next whole number, whichever is greater, or (ii) consecutively with another all-virtual public meeting.
- i) Minutes of all-virtual public meetings conducted via electronic communication methods are recorded as mandated by §2.2-3707, and they detail that the meeting was held using electronic communication means, including the specific type of electronic communication used.

Exception for Governor-Declared or Locality Declared State of Emergency

The Council may meet by electronic communication means without a quorum of the public body physically assembled at one location when the Governor has declared a state of emergency in accordance with § 44-146.17 or the locality in which the public body is located has declared a local state of emergency pursuant to § 44-146.21, provided that (i) the catastrophic nature of the declared emergency makes it impracticable or unsafe to assemble a quorum in a single location and (ii) the purpose of the meeting is to provide for the continuity of operations of the public body or the discharge of its lawful purposes, duties, and responsibilities.

DIRECTOR REPORT
REGIONAL COUNCIL 9 MEETING
MEETING: JANUARY 16, 2026

Region 9 Per Capita Available as of December 9, 2025	\$2,409.75
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Quarterly Progress Reports: due January 20, 2026

Capacity Building Budget Revision: n/a

Project Changes/Updates:

Budget Revisions: n/a

Contracts:

- New Contracts: n/a
- Pending: GOTEC – pending start date decision from project team; likely 7/1/2026
- Extensions: n/a
- Milestones:
 - BioBridge: TEconomy Draft report deliverable reviewed by the TD Task Force on 1/6.
 - Commonwealth Bio Accelerator: Second Advisory Committee 10/20; summer interns selected and new businesses in queue
 - Food & Beverage Business Accelerator: Final report deliverable reviewed by the GEB Task Force on 1/7. Implementation proposal will target 3/18 Region 9 deadline. Applicant has procured a PATH Foundation grant for resource hub activity for Culpeper, Rappahannock and Fauquier.
 - Innovation Corridor: Early findings presented 10/17 to coalition.
 - Rivanna Futures: Preliminary Site Plan approved.
 - Tech Academies: Preparing for closeout. Up to \$160,000 may be returned to Region 9 at closeout.
 - Wine Implementation: Applying for USDA grant.
- Outcomes/Deliverables:
 - Infographic as of 2025 Q3 Outcomes

Closeouts:

- Completed:
 - Rural Entrepreneurship Ecosystem Building – performance closeout submitted to DHCD. Fiscal closeout pending contracts by project team.
- In Progress: n/a
- Funds Not Spent at Closeout: Rural Entrepreneurship Ecosystem Building returned \$1,802.19

Key Staff Activity:

- Growth Plan approved at December 2025 Board Meeting
- Attended Project VITAL Partner Project Meeting, Roanoke, October
- New Pathways 10-year anniversary event, November
- GO Tec and Mobile AI Unit Project Pitch Calls with Board Workgroups, November
- Host peer regional staff meetings, monthly
- Participate in active project advisory board meetings – Food & Beverage Business Accelerator, Wine Implementation, Virginia AI Landscape Assessment, as scheduled
- Developed revised Council Member Manual, December
- Attended INSA site visit at Rivanna Futures, December

LinkedIn: Followers: 520 (+14)



Project Pipeline

January 1, 2026

Project				Region 9 Deadlines*				
Project – Working Title	Grant Type	Strategy	Projected Funding Source	2026				
				3/18	5/13	7/15	9/23	12/10
Food & Beverage Business Accelerator	Implementation	GEB	Single Region Statewide Competitive	x				
Bio Bridge (TPI)	Implementation	TD	Single Region Statewide Competitive	x				
Innovation Corridor Road Map	Implementation	GEB	FY 2027 Per Capita		x	x		
Mobile AI Unit (resubmission from Board deferral)	Implementation	TD	Statewide Competitive (led by Region 6)	x				

*Application target dates are staff projections and may not reflect applicant commitments.



GO Virginia offers state-funded grants to drive the creation of higher-paying jobs in target traded sectors and incentivize regional collaboration between business, education, and local government.

\$11.9M GO Virginia 9 funds invested in **33 projects**

\$10.5M Matching funds and **\$2.9M additional leverage**

3,655 Businesses served and **64 businesses created**

1,183 Jobs created and **500 existing jobs retained**

568 Entrepreneurs served and **19 businesses expanded**

64 New internships and **613 students trained**

751 Acres evaluated for site development plus **1,451 acres** advanced on Virginia Business Ready Sites scale

\$25.5M Capital raised by 3 entrepreneurship projects and **\$3.76M venture capital invested** in new businesses served by innovation projects

Making key investments in high-paying, leading industries in Region 9.

Biomedical & Biotechnology

\$5,278,827 invested in 5 projects
419 jobs created, 168 businesses served



Financial & Business Services

15 Projects serving the sector



IT & Communications

\$502,075 invested in 2 projects



Food & Beverage Manufacturing

\$1,106,324 invested in 7 projects
241 jobs created, 116 businesses served



Light Manufacturing

\$302,975 invested in 2 projects; plus
\$391,528 in 1 project jointly serving
Food & Beverage Manufacturing
7 jobs created, 129 businesses served



+ **479 jobs and 2,942 businesses served in projects serving all sectors.**

\$61,967 Average Annual Wages
(2024Q1)

443,709 Population (2024Q1)

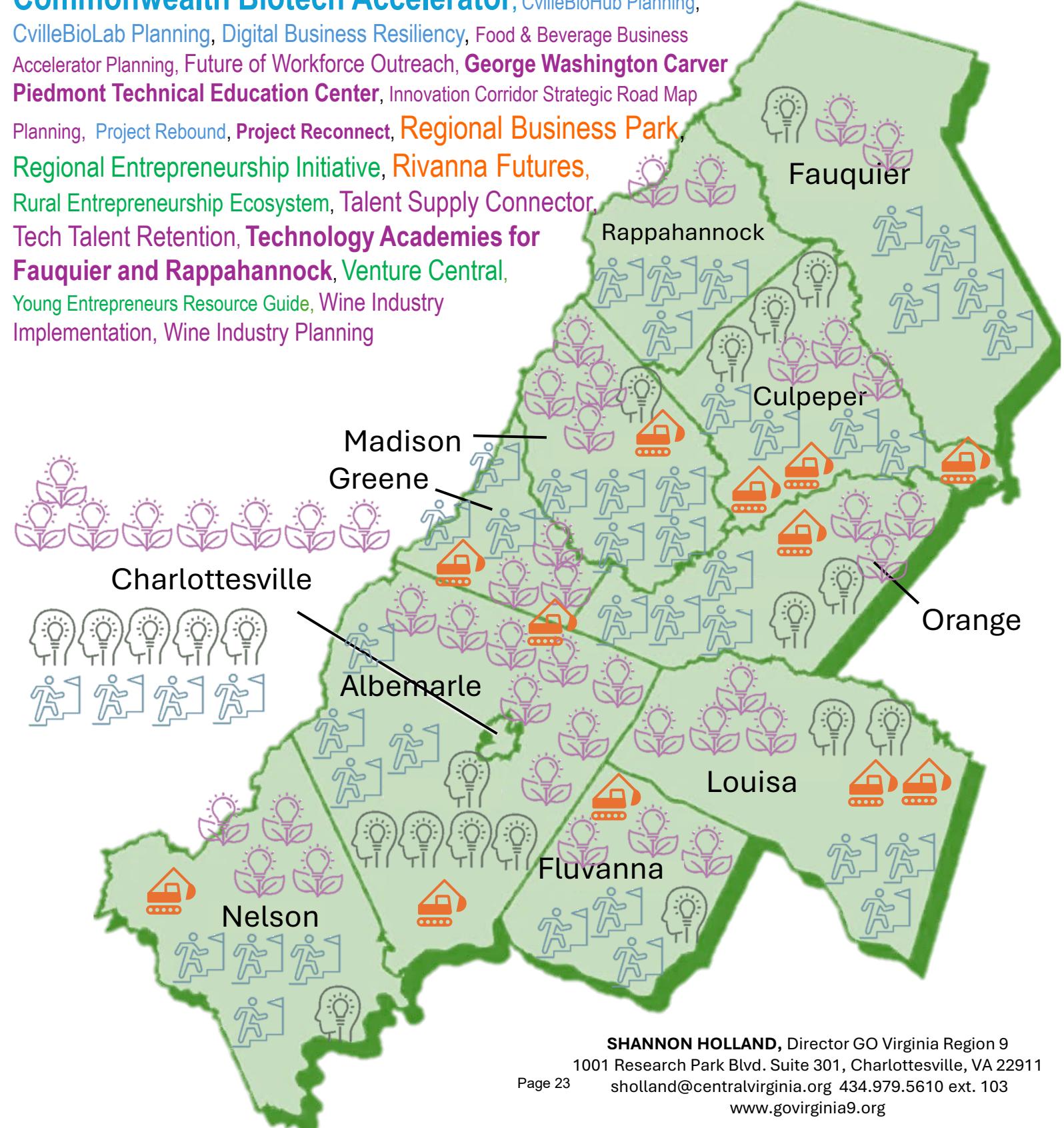
GO Virginia Region 9 Target Sector Employment

Cluster 2022Q3 Data	Employment	Average Annual Wages	2-year forecast
Biomedical & Biotechnology	3,206	\$94,807	+.5%
Food & Beverage Manufacturing	2,593	\$35,128	+.2%
Financial & Business Services	18,904	\$92,578	+.6%
IT Communications	12,920	\$95,028	+.8%
Light Manufacturing	9,132	\$58,297	0
ALL INDUSTRIES	193,273 (2024Q1)	\$61,940	+.5%

Accelerating Regionally Significant Sites, BEACONs Kitchen, BioBridge TPI, Biotech Innovation Cluster Growth, Business-Driven Workforce Recovery, Carver Food Business Incubator, Catalyst Accelerator Program, Central VA Cybersecurity Partnership, Central VA Site Readiness, Connector Platform, Crafting a New Normal, Crafting Higher Paying Jobs,

Commonwealth Biotech Accelerator, CvilleBioHub Planning, CvilleBioLab Planning, Digital Business Resiliency, Food & Beverage Business Accelerator Planning, Future of Workforce Outreach, **George Washington Carver Piedmont Technical Education Center**, Innovation Corridor Strategic Road Map Planning, Project Rebound, **Project Reconnect**, **Regional Business Park**, **Regional Entrepreneurship Initiative**, **Rivanna Futures**, **Rural Entrepreneurship Ecosystem**, **Talent Supply Connector**, **Tech Talent Retention**, **Technology Academies for Fauquier and Rappahannock**, **Venture Central**, **Young Entrepreneurs Resource Guide**, **Wine Industry Implementation**, **Wine Industry Planning**

-  Talent Development
-  Entrepreneurship
-  Site Readiness
-  Grow Existing Business



SHANNON HOLLAND, Director GO Virginia Region 9

1001 Research Park Blvd. Suite 301, Charlottesville, VA 22911

Project Milestone Dashboard – Region 9

As of 2025Q3; Completed 1/9/2026

Grow Existing Businesses

Project	Funding	Industry	Projected Businesses Served	Actual Businesses Served	Projected Jobs	Actual Jobs	Active/Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
Wine Industry Implementation - Nelson County	\$ 224,125	Food & Beverage Manufacturing	104	41	20	2	Active	Green	Green	3/11/2025-3/11/2027	
Project VITAL - CvilleBioHub	\$ 4,302,887	Biosciences	60	37	68	3	Active	Green	Green	10/1/2024-10/1/2027	Project is hitting its stride for outcomes. Summer internships lining up.
Food & Beverage Business Accelerator - Venture Central	\$ 100,000	Food & Beverage Manufacturing	0	0	0	0	Active	Green	Green	2/1/2025-2/1/2026	Implementation proposal forthcoming.
Innovation Corridor Road Map - CVPED	\$ 100,000	Biosciences, IT & Comm, Light Manufacturing	0	0	0	0	Active	Green	Green	7/1/2025-6/30/2026	No outcomes at this time, but expected at this phase in project. Committee work appears to be robust.
	\$ 4,727,012		164	78	88	5					

Entrepreneurship

Project	Funding	Industry	Projected Businesses Served	Actual Businesses Served	Projected Jobs	Actual Jobs	Active/Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
Carver Food Business Incubator - Culpeper County	\$ 199,727	Food & Beverage Manufacturing	68	65	93	92	Active	Green	Green	11/1/2022-10/31/2025	Closed.
Rural Entrepreneur Ecosystem Building - CIC	\$ 200,000	All	200	301	30	76	Active	Yellow	Green	5/1/2023-10/30/2025	Performance closeout submitted to DHCD. Fiscal closeout pending contract submission from project team.
REI - CIC	\$ 300,000	All	0	0	0	0	Active	Yellow		6/13/2023-6/13/2025	Closed.
	\$ 699,727		268	366	123	168					

Talent Development

Project	Funding	Industry	Projected Businesses Served	Actual Businesses Served	Projected Jobs	Actual Jobs	Active/Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
Technology Academies for Fauquier and Rappahannock Counties - Laurel Ridge Community College	\$ 402,075	Food and Beverage Manufacturing, IT/Comm, Light Manufacturing	0	0	69	0	Active	Yellow	Yellow	7/25/2022-2/24/2026	Have requested estimate of unspent funds.
Bio Bridge TPI - CvilleBioHub	\$ 244,400	Biosciences	0	0	0	0	Active	Green	Green	2/1/2025-2/1/2026	Draft report in review. TF determined all deliverables met.
	\$ 646,475		0	0	69	0					

Sites

Project	Funding	Industry	Projected acres impacted	Actual Acres Impacted	Projected VBRSP	Actual VBRSP	Active/Closed	Status Prev QR	Status Most Recent QR	Contract dates	Notes
Rivanna Futures - Albemarle County	\$ 613,570	Food & Beverage Manufacturing, IT & Comm	50				Active	Green	Green	3/24/2025-3/24/2026	Site plan approved and billed. Site visit completed 12/2025. Possible budget revision request.

PROJECT IMPACT SPOTLIGHT

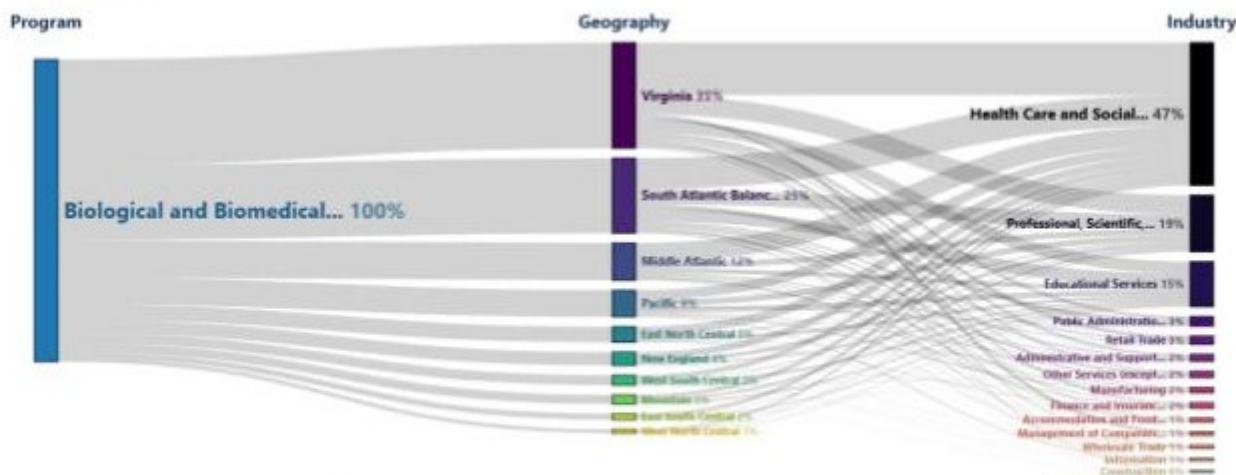
BioBridge TPI



Quick Facts:

- \$244,400 with CvilleBioHub
- 2/1/2025 – 2/1/2026
- Talent Pathways Initiative funded; serving Biosciences
- Activities: Develop industry coalition; Qualitative & quantitative situational analysis of workforce needs; Gap analysis; Identify training needs of sector; Asset map; Strategies for implementation
- 38 member Advisory Coalition

Figure XX: Long-Term Outcomes for Bachelor's-Level Life Sciences Talent Graduating from Central Virginia Institutions, 10-year Postgraduation Geographies and Industries of Employment



Source: TEconomy's analysis of US Census Post-Secondary Employment Outcomes data for Go VA Region 9 institutions.

Among all students who earned a bachelor's degree in biological or biomedical sciences from a regional institution, only about 35% remained employed in Virginia ten years after graduation, with an even smaller fraction estimated to be working within the region itself.

Activities underway:

- Two Advisory Coalition meetings hosted
- 1:1 interviews conducted with regional cluster companies
- Regional industry hiring survey completed and analyzed
- Initial findings from TEconomy presented
- Talent Demand Assessment and Supply-Demand Alignment complete
- GAP Analysis complete
- Implementation proposal being developed in coordination with VITAL partners, at request of DHCD