



**REGIONAL COUNCIL 9
NOMINATING COMMITTEE MEETING
MARCH 11, 2022
8:30 AM TO 9:30 AM**

This meeting will be held virtually by electronic means in compliance with Virginia Code § 2.2-3708.2(A)(3), Albemarle County's Declaration of Local Emergency as approved by resolution of the Board of Supervisors, and, Albemarle County's Ordinances to Ensure the Continuity of Government During the COVID-19 Disaster. Details for joining the meeting are attached.

Public Comments are welcomed. To submit, complete the attached form and follow instructions.

AGENDA

- | | |
|---|-------------------------------------|
| I. Welcome | Ed Dalrymple, Chair Region 9 |
| II. Roll Call | Shannon Holland, Director |
| III. Public Comment | Ed Dalrymple |
| IV. Approve Committee Business | |
| 1. Meeting Minutes from June 3, 2021 | Ed Dalrymple |
| 2. Nominating Committee Calendar | |
| 3. Member Eligibility | |
| 4. Nomination Materials | |
| • Nomination Forms | |
| • Private Sector Service (FAQ) | |
| • Supporting Materials | |
| V. Discuss | Ed Dalrymple |
| 1. Outreach | |
| ○ Expiring Terms | |
| ○ Private Sector Nominations Outreach | |
| 2. Next Nominating Committee Appointments | |
| VI. Other Business | Ed Dalrymple |
| VII. Adjourn | Ed Dalrymple |

NOMINATING COMMITTEE

Shannon Holland is inviting you to a scheduled Zoom meeting.

Topic: Region 9 Nominating Committee Meeting

Time: Mar 11, 2022 8:30 AM Eastern Time (US and Canada)

Join Zoom Meeting

<https://us06web.zoom.us/j/84093490816>

Meeting ID: 840 9349 0816

One tap mobile

+19292056099,,84093490816# US (New York)

+13017158592,,84093490816# US (Washington DC)

Dial by your location

+1 929 205 6099 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

Meeting ID: 840 9349 0816

Find your local number: <https://us06web.zoom.us/j/k6J8YBRXN>

Region 9 Council Meeting PUBLIC COMMENT FORM



Provide your public comments below. These comments will be read during Region 9 Council Meeting for which they are submitted. Simply complete this form and email as an attachment to sholland@centralvirginia.org with the subject line "Region 9 Meeting Public Comments" and include the meeting date. Submissions will be accepted until at 7 am on the day of the meeting.

Name: _____

Organization: _____

Email: _____

Comments in the area below:

**REGIONAL COUNCIL 9
NOMINATING COMMITTEE MEETING
JUNE 3, 2021**

1:00 PM TO 2:00 PM

**THIS MEETING WAS HELD VIA ZOOM LINK AND CALL-IN DUE TO THE COVID CRISIS
ZOOM DETAILS INCLUDED WITH AGENDA AND POSTED PUBLICLY**

MINUTES

Members Attending: Ed Scott, Brian Cole, Jan Gullickson, Jim Cheng, Patrick Mauney

Members Absent: Tom Click

Staff: Helen Cauthen, Shannon Holland

I. Welcome

Ed Scott opened the meeting at 1:01 pm and stated that the meeting was being held via Zoom due to the State of Emergency declared by the Governor due to the COVID-19 pandemic.

Shannon Holland completed a roll call as noted above and a quorum was present.

Shannon Holland stated that no public comment forms were submitted for this meeting.

II. Approve Meeting Minutes Business

Jim Cheng made a motion to approve the Meeting Minutes as presented. Jan Gullickson seconded the motion. After a roll call vote the motion carried.

III. Review Expiring Terms, Participation, Draft Slate

Shannon Holland updated presented a few updates to the Meeting Packet including:

- Thomas Jefferson Planning District Commission, PD-10, was in the process of appointing their two seats at their meeting today
- Paige Read had been appointed by the Economic Development partners in the Rappahannock-Rapidan Regional Commission (RRRC), PD-9 footprint
- The Partnership Board will appoint members at their June 25, 2021 meeting
- Virginia Career Works – Piedmont Region will appoint a new Ex-Officio Chair on June 10

IV. Develop Slate

Ed Scott summarized that there were two private sector seats open and there were three nominations including two Chamber of Commerce Nominations and one At-Large Nomination. Shannon Holland confirmed that the two nominations from the Chambers could be considered for the Chamber and At-Large seats but At Large nominations could not fill Chamber seats.

After discussion the following Slate was developed.

Private Sector:

- Chamber Nomination: Francoise Seillier-Moiseiwitsch
- At-Large: Rob Archer

Executive Committee:

- Chair, Ed Dalrymple
- Vice-Chair, Ray Knott
- Treasurer/Secretary, Patrick Mauney
- At-Large, Felix-Sarfo-Kantanka
- At-Large, Jan Gullickson
- At-Large, Yolunda Harrell
- At-Large, Ed Scott

Jan Gullickson made a motion to approve the Slate as developed to present to the Council at the Annual Meeting. Brian Cole seconded the motion. After a roll call vote the motion carried.

Brian Cole made a motion to recommend to the Central Virginia Partnership Board the appointment of Felix Sarfo-Kantanka to the Region 9 Council. Jim Cheng seconded the motion. After a roll call vote the motion carried.

V. Other Business

No new business was presented.

VI. Adjourn

Patrick Mauney made a motion to adjourn the meeting at 1:37 pm. Brian Cole seconded the motion. The meeting adjourned.

Region 9 Nominating Committee

2022 Calendar

Committee Members: Jim Cheng, Tom Click, Brian Cole, Janet Gullickson, Patrick Mauney, Ed Scott

Event	2022	Notes
Committee Meeting	March 1	Discuss Calendar, Goals, Applications, Terms Sheet, Communication Drafts, and Recruiting, etc.
Solicit current members for intention to continue service and willingness to serve on nominating committee for Final Slate	March 15	
Release Call for Nominations	March 24	Press Release, Emails to Legislators, Chambers, Previous Applicants, Economic Developers, County Administrators, Council Members, Target Market related Organizations, Linked In, etc.
Chair advises staff on new Nominating Committee appointments for April 25, 2022 Council Meeting	April 12	
Nominating Committee appointments included in Meeting Packet for April 26 Council Meeting	April 18	
Chair appoints Nominating Committee at Council Meeting	April 25	At the council meeting immediately prior to the Annual Meeting the Chair appoints the nominating committee to develop a Slate of Officers and Members (Bylaws)
Nomination Deadlines	May 10	
Nominations to Nominating Committee	May 17	
Committee Meeting to select Final Slate – date to be determined by doodle poll	May 24,25, 26, 27 or June 1,2,3 or 7,8	Develop Slate for Annual Meeting Develop Communications Plan for Announcement Schedule next Committee Meeting
Email Annual Meeting Packet including Slate to Council	June 20	Slate must be shared with members 10 days prior to voting (Bylaws)
Annual Meeting Vote	June 30	Council votes on Slate at 2021 Annual Meeting
Inform Nominees and Press Release and Update Website	July 1	

Region 9 Council Member Terms

REGION 9

6/30/2017 6/30/2018 6/30/2019 6/30/2020 6/30/2021 6/30/2022 6/30/2023 6/30/2024 6/30/2025

LEGEND:

Green = 1st term
Yellow = 2nd term
Orange = Other
x = begin term
o = end of term

	Vrs	3 Years	3 Years	3 Years	3 Year	3 Year	3 Year	3 Year	3 Year	LOCALITY	Light Mfg	Biotech	Food & Bev Mfg	IT & Communications	Fin. Bus. Services	Talent Dev	Entrepreneurship	Sites	Growing Exist. Biz
Chambers of Commerce																			
Francoise Seillier-Moiseiwitch					X			X		Madison			x						x
Ed Dalrymple				X			X			Culpeper	x					x			
Ray Knott				X			X			Fauquier					x				x
Tom Click	x		o X				o			Louisa	x						x		
At-Large																			
The Hon. Jim Cheng	x		o X				o			Albemarle/Cville				x			x		
Brian Cole	x		o X				o			Albemarle/Cville					x				x
Yolunda Harrell				X				X		Charlottesville			x						x
Rob Archer					X				X	Charlottesville					x				
The Hon. Ed Scott				X				X		Orange/Madison					x				
PRIVATE SECTOR-APPOINTMENTED																			
Central Virginia Partnership																			
Ethan Dunstan (John Young/Alicia Pittori)				X				X		Albemarle/Cville					x				x
Felix Sarfo-Kantanka (Kurt Krueger)			X				o			All except Louisa					x			x	
Mr. Sarfo-Kantanka served a 3 year At Large term (2018-2021); in 2021 he was appointed to complete the term for K. Krueger																			
Piedmont Workforce Network - Chair																			
Antwon Brinson										Albemarle/Cville			x			x			
PUBLIC SECTOR																			
Educational Institutions																			
Pace Lochte				X				X											
Kim Blosser				X				X											
Jan Gullickson			X				o												
Elected Officials																			
The Hon. Jim Crozier			X				o			Orange									
The Honorable Tony O'Brien		X			X				X	Fluvanna									
Locality Administrators																			
Paul McCulla			X				o			Fauquier									
Christian Goodwin		X			X				X	Louisa									
Regional Commission Directors																			
Patrick Mauney										PD9									
Christine Jacobs										PD10									
Local Economic Development																			
Paige Read					X				X	Culpeper									
Andy Wade			X				o			Louisa									



Regional Council 9 Member Nomination

Chamber of Commerce Nominee Form

To nominate a community business leader, email this form along with a nominee's resume and/or biography to Region 9 by May 10, 2022.

Nominee Personal Information

First and Last Name

Email address

Street address

Street address line 2

City

State

Zip code

Phone number

Gender

Male

Female

Ethnic Categories

Hispanic or Latino

Not Hispanic or Latino

Racial Categories

American Indian or Alaska Native

Asian

Black or African American

Native Hawaiian or Other Pacific Islander

White

Other

Years of business leadership experience

5-9

10-19

20+

Nominee Company Information

Company name

Industry

Advanced Manufacturing

Food and Beverage Manufacturing

Bioscience or Biotech

Business & Financial Service

Information Technology

Other

Number of employees

Under 50

50-99

100-199

200-499

500+

Nominated By:

Chamber of Commerce

First and Last Name

Chamber of Commerce Name

Phone number

Email address

Please identify Chamber affiliation and explain why this person should be selected to serve.

INSTRUCTIONS: To nominate a community business leader, email this form along with a nominee's resume and/or biography to **by May 10, 2022.**

Email to:

Shannon Holland, GO Virginia Director Region 9

Central Virginia Partnership for Economic Development
North Fork - Town Center Two
1001 Research Park Boulevard, Suite 301
Charlottesville, VA 22911

E: sholland@centralvirginia.org
P: 434.979.5610 x103



*More details at: **www.GOVirginia9.org***

Questions: Contact Shannon Holland (see above)



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION



Regional Council 9 Member Nomination Form

At-Large Private Sector Nominee

To nominate (or self-nominate) a community business leader, email this form along with the Nominee's resume and/or biography by May 10, 2022.

Nominee Personal Information

First and Last Name

Email address

Street address

Street address line 2

City

State

Zip code

Phone number

Gender

Male

Female

Ethnic Categories

Hispanic or Latino

Not Hispanic or Latino

Racial Categories

American Indian or Alaska Native

Asian

Black or African American

Native Hawaiian or Other Pacific Islander

White

Other

Years of business leadership experience

5-9

10-19

20+

Nominee Company Information

Company name

Industry

Light Manufacturing

Food and Beverage Manufacturing

Bioscience or Biotech

Business & Financial Service

Information Technology

Other

Number of employees

Under 50

50-99

100-199

200-499

500+

Nominated By:

Self

Other

First and Last Name

Email address

Phone number

Company name

Why should this person be selected to serve on Regional Council 9?

Please provide a resume and/or biography of nominee along with this form.

INSTRUCTIONS: To nominate (or self-nominate) a community business leader, email this form along with the nominee's resume and/or biography **by May 10, 2022**.

Email to:

Shannon Holland, GO Virginia Director, Region 9
Central Virginia Partnership for Economic Development
North Fork - Town Center Two
1001 Research Park Boulevard, Suite 301
Charlottesville, VA 22911

E: sholland@centralvirginia.org

P: 434.979.5610 x103

More details at: **www.GOVirginia9.org**

Questions: Contact Shannon Holland (see above)

GO VIRGINIA REGIONAL COUNCIL 9 PRIVATE SECTOR SERVICE

Thank you for your interest in serving on the Go Virginia Region 9 Council. This document should give you a general idea of the role. In order to meet our goals, individuals with expertise in the Project Frameworks and Target Industries listed below are highly desirable as are those that represent diversity and minority communities. Please contact us if you have any questions.

What is GO Virginia?

The Virginia Initiative for Growth & Opportunity in each Region, referred to as GO Virginia, is an initiative to help generate private-sector growth and high paying job opportunities in all regions of the Commonwealth. GO Virginia is based on three principles: 1) the state needs strong private sector growth and job creation; 2) effective collaboration among business, government, and higher education is essential to grow and diversify the state's economy; and 3) state government must provide incentives for strategic job-focused collaboration in each region.

How is GO Virginia funded?

The General Assembly initially allocated \$35.95 million for GO Virginia funding, including \$30 M in FY 2018 for project funding. The GO Virginia program has continued to be funded through the Virginia Biennial Budget.

What is Regional Council 9?

At the inception of GO Virginia, nine Regional Councils were established to facilitate projects that would best serve each region. Region 9, also known as the Piedmont Opportunity Corridor, encompasses eleven localities, including the City of Charlottesville and the Counties of Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Nelson, Orange, and Rappahannock. The Region 9 footprint matches that of Planning District 9 and 10 and Virginia Career Works – Piedmont Region.

What types of projects are eligible for funding?

Proposed projects must address the opportunities outlined in each region's Growth & Opportunity Plan Update in addition to state GO Virginia priorities. At least two localities must participate in each project. The Region 9 Plan specifies eligible project frameworks for targeted industries, as follows:

Project Frameworks

- Talent Development
- Innovation/Entrepreneurship
- Growing Existing Businesses
- Site Development

Target Industries

- Information Technology
- Food & Beverage Manufacturing
- Financial & Business Services
- Light Manufacturing
- Biotechnology

What is the Central Virginia Partnership's role with GO Virginia?

The Central Virginia Partnership for Economic Development (Partnership) serves as the support organization for the GO Virginia Regional Council 9. The Partnership, a not-for-profit public/private partnership, is the regional economic development organization for nine localities including Charlottesville and the Counties of Albemarle, Culpeper, Fluvanna, Greene, Louisa, Madison, Nelson and Orange. For information, visit www.centralvirginia.org.

Where can I learn more about GO Virginia?

To learn more, go to:

- www.GOVirginia9.org
- www.GOVirginia.org

Regional Council 9 Membership - Overview

The Region 9 Council has 23 members with a majority from the private sector. Regional Councils are required to have a majority of Private Sector Members with at least five years of business leadership experience. Each Council ensures gender and ethnic diversity in its membership.

Council Membership Seat Allocation

Private Sector (12 Members)

Chambers of Commerce (4)*
At-Large Private Sector (5)**
Partnership Board Members (2)
Workforce Development (1)

Public Sector (11 Members)

Regional Commission Directors (2)
Localities/Elected Officials (4)
Educational Institutions (3)
Local Economic Development (2)

Private Sector Member Requirements

- Representation should include
 - Small businesses (up to 50 employees)
 - Large businesses (50+ employees)
 - Entrepreneurs
 - Innovators in growing industries
 - Experienced professionals
- Leadership/management experience required (five or more years in private business)

*Only Region 9 Chambers of Commerce may nominate private sector business persons to serve on the Council for these designated seats, when open.

**At-large nominations are solicited from the public for At-Large Private Sector Seats. Local business organizations and business leaders may nominate other business leaders. Self-nomination is welcome.

Council Member Terms

Unless a seat is vacated mid-term, there is a three year term commitment that begins on July 1. Vacancies are filled for the unexpired term.

Time Commitments

In order to impact and serve the entire region, regular meeting attendance and consistent engagement is expected. There are typically five Council Meetings per year at locations throughout the region. Meetings are typically scheduled for a two hour duration. Each member also serves on one of the four Region 9 Task Forces: Sites, Talent Development, Growing Existing Business, or Innovation/Entrepreneurship. Each Task Force is responsible for supporting strategy in their frameworks and reviewing related project proposals. Additional service hours may be required if serving on the Nominating or Executive Committees.

COIA

All Council Members are required to register and view an online training session about the Conflict of Interest Act within 30 days of accepting an appointment on the Council. Filing of economic interests is not required for Regional Council members, unless individual members are otherwise required to do so.

For More Information, Contact:

Shannon Holland, GO Virginia Director, Region 9
Central Virginia Partnership for Economic Development
North Fork, 1001 Research Park Boulevard, Suite #301, Charlottesville, VA 22911
Telephone: 434.979.5610 ext. 103
Email: sholland@centralvirginia.org



**GO VIRGINIA REGIONAL COUNCIL
PIEDMONT OPPORTUNITY CORRIDOR - REGION 9
FY 2022**

PRIVATE SECTOR MEMBERS

Chair: Ed Dalrymple, Jr., President, Cedar Mountain Stone
Vice Chair: Ray Knott, Market President, Atlantic Union Bank
Rob Archer, CEO, Codebase Coworking
Antwon Brinson, Founder and President, Culinary Concepts AB
Jim Cheng, Co-Founder, CAV Angels & former Virginia Secretary of Commerce and Trade
Tom Click, President and CEO, Patriot Industries
Brian Cole, Senior Director, LexisNexis
Ethan Dunstan, Senior Vice President, UVA Community Credit Union
Yolunda Harrell, Co-Owner, Taste of Home
Felix Sarfo-Kantanka, External Affairs Manager, Dominion Energy
Ed Scott, President, EcoSeptix Alliance & former member of the Virginia House of Delegates
Francoise Seillier-Moiseiwitsch, PhD, Managing Owner, Revalation Vineyards

PUBLIC SECTOR MEMBERS

Educational Institutions

Kim Blosser, President, Lord Fairfax Community College
Jan Gullickson, President, Germanna Community College
Pace Lochte, Assistant Vice President for Economic Development, University of Virginia

Elected Officials

The Hon. Jim Crozier, Supervisor, Orange County
The Hon. Tony O'Brien, Supervisor, Fluvanna County

Locality Administrators

Christian Goodwin, County Administrator, Louisa County
Paul McCulla, County Administrator, Fauquier County

Regional Commission Directors

Christine Jacobs, Executive Director, Thomas Jefferson Planning District Commission
Patrick Mauney, Executive Director, Rappahannock-Rapidan Regional Commission (**Treasurer**)

Local Economic Development

Paige Read, Director of Economic Development and Tourism, Town of Culpeper
Andy Wade, Director of Economic Development, Louisa County



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION
REGIONAL COUNCIL 9

GO Virginia is an economic development initiative designed to diversify and strengthen regional economies by offering grants that drive collaboration between **business, education, and local government**.

Grant Opportunities Identified in Region 9 Growth Plan Update

The Region 9 Council is seeking grant proposals that support these opportunities identified in the Region 9 Growth & Diversification Plan Update. In general, projects must be framed in one of the specific project types and focus on target industry. Each of the bullets below represents an identified opportunity.



Talent Development

1. Drive the development of a regional and comprehensive workforce coalition or initiative to support collaboration and efficiency in the Region 9 talent development ecosystem
2. Accomplish a regionally focused implementation grant to execute labor sector strategies identified for Financial & Business Services, Food & Beverage Manufacturing, Information Technology, and Light Manufacturing in the *Labor Sector Strategies Report for GO Virginia Region 9* (2021). Report recommendations include:
 - Establish sector led coalitions comprised of business, workforce, and education stakeholders to identify and drive solutions for industry
 - Promote VCW - Piedmont Region and community college workforce services more broadly across sectors to enhance awareness of business-focused programs offered by these groups
 - Create a career readiness program to help employees understand workplace courtesies and protocols associated with softs skills
3. Drive development of Biotech labor sector strategies
4. Develop sector driven credentialing, apprenticeship, and internship programs for target industries
5. Evaluate or drive strategies to address regional demand for Software Developers (SOC 15-1256) across IT, Biotech, and Financial & Business Services sector



Growing Existing Businesses

1. Evaluate challenges to each or all regional target sectors to identify gaps that inhibit regional sectors from scaling to attain a critical mass of enterprises, talent, and intellectual property
2. Implement solutions to identified gaps or barriers to scaling and expanding regional target clusters

Project Types

Talent Development
Growing Existing Businesses
Startup/Innovation/
Commercialization
Site Readiness

T
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Target Industries

Biomedical & Biotechnology
Financial & Business Services
Food & Beverage Manufacturing
Information Technology &
Communications
Light Manufacturing

Who can apply?

How much funding is available?

How to apply?

When are upcoming deadlines?

What projects have been funded?

Find out more at:

www.GOVirginia9.org

3. Support sector led verticals, i.e., CvilleBioHub, to address business-identified sector gaps to traded sector growth
4. Support development of a large amount of new square footage, including wet and/or dry labs, to serve Biotech industry growth



Startups/Innovation/Commercialization

1. Support advancement of opportunities identified to serve the regional entrepreneurship ecosystem in the *Region 9 Rural Entrepreneurship Report* (2020) and the *Venture Hub Report* (2019) including:
 - Strategically integrate “concierge” or “business navigator” roles to connect entrepreneurs to resources, etc.
 - Promote existing resources throughout the region and drive regional collaboration between entrepreneurship support organizations, stakeholders, and entrepreneurs
2. Develop stronger ideation programming and support strategic expansion of existing programming targeting traded sector startups
3. Support advancement of integrated accelerators, incubators, entrepreneurial hubs, etc. to serve the region
4. Catalyze wider range of risk capital in the region
5. Strengthen networking of traded sector industry clusters to engage startups more actively



Sites

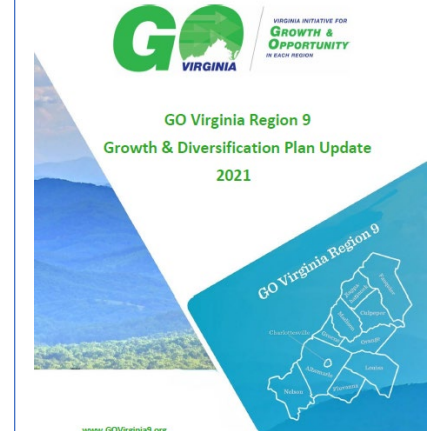
1. Advance further development of sites and seek opportunities for regional collaboration on new sites
2. Evaluate regional strategic advantages for potential sites and/or sites under development in regional target sectors, i.e., data centers, light manufacturing
3. Support and encourage the continued development of regionally prioritized sites
4. Advance the creation of a Regional Industrial Facilities Authority (RIFA) or equivalent regional collaborative partnerships, as appropriate, to support regional site development



Other

1. Explore opportunities to assess and support the development of emerging industries that could help the region grow high paying jobs and expand traded sectors (i.e., Hemp Industry, Renewable Energy Industry, and Environmental Sustainability Industry)
2. Drive programming for regional economic recovery and resiliency from the economic impact of the COVID-19 pandemic through the ERR grant program set to expire April 2022

Download at
www.GOVirginia9.org



Available funding:

\$1,500,000+ for Projects in Region 9
Additional funding for interregional projects

GO Virginia has funded 196 projects and awarded approximately \$75.6 million to support regional economic development efforts since 2017

Region 9 has awarded 18 projects totaling \$4,249,259

Contact:

Shannon Holland
 Director, GO Virginia Region 9
 Charlottesville, VA 22911

sholland@centralvirginia.org
 (434) 979-5610 ext. 103

Projects	Grant Leader Partners	GO Virginia \$	Committed Match	Project Types / Target Industries
Accelerating Regionally Significant Sites	Central Virginia Partnership Counties of Culpeper and Louisa	\$786,333	\$413,167	Site Readiness / All Target Sectors
Biotech Innovation Cluster Growth	CvilleBioHub City of Charlottesville, Albemarle County, University of Virginia Licensing & Ventures Group	\$548,000	\$552,840	Growing Existing Businesses / Biomedical & Biotechnology
Business-Driven Workforce Recovery Initiative	Central Virginia Partnership City of Charlottesville, Counties of Albemarle, Culpeper, Fluvanna, Greene, Louisa, Madison, Nelson, and Orange	\$99,500	\$50,000	Talent Development / All Target Sectors
Catalyst Accelerator Program	University of Virginia City of Charlottesville, Albemarle County	\$475,200	\$475,200	Innovation & Entrepreneurship / All Target Sectors
Central Virginia Cybersecurity Partnership	Piedmont Virginia Community College Germanna Community College, Lord Fairfax Community College	\$100,000	\$136,400	Talent Development / Information Technology & Business Services
Central Virginia Site Readiness	Central Virginia Partnership Counties of Albemarle, Culpeper, Fluvanna, Greene, Louisa, Madison, Nelson, and Orange	\$58,675	\$58,675	Site Readiness / Light Manufacturing
Connector Platform	Charlottesville Business Innovation Council City of Charlottesville, Albemarle County, Central Virginia Partnership	\$76,500	\$38,450	Growing Existing Businesses / All Target Sectors
Crafting a New Normal	Thomas Jefferson Planning District Commission Counties of Madison and Nelson	\$44,000	\$22,000	Growing Existing Businesses / Food & Beverage Manufacturing
Crafting Higher Paying Jobs and Adult Beverage Exports	Piedmont Virginia Community College Counties of Madison and Nelson, Germanna Community College	\$249,472	\$251,800	Talent Development / Food & Beverage Manufacturing

CvilleBioHub Planning Grant	CvilleBioHub City of Charlottesville, Albemarle County, University of Virginia	\$83,540	\$93,540	Growing Existing Businesses / Biomedical & Biotechnology
Digital Business Resiliency	Central Virginia Small Business Development Center City of Charlottesville, Counties of Albemarle, Culpeper, Fluvanna, Greene, Louisa, Madison, Nelson, Orange, and Rappahannock, Community Investment Collaborative	\$131,220	\$65,800	Growing Existing Businesses / All Target Sectors
Future of Workforce Outreach	Virginia Career Works – Piedmont Region City of Charlottesville, Counties of Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Nelson, Orange, and Rappahannock, Central Virginia Partnership	\$148,689	\$74,250	Talent Development / All Target Sectors
George Washington Carver Piedmont Technical Education Center	Culpeper County Counties of Fauquier, Madison, Orange, and Rappahannock, Germanna Community College	\$244,300	\$431,625	Talent Development / Light Manufacturing
Project Rebound	Charlottesville Regional Chamber of Commerce City of Charlottesville, Albemarle County, University of Virginia Economic Development	\$80,000	\$40,000	Growing Existing Businesses / All Target Sectors
Project Reconnect	Virginia Career Works – Piedmont Region City of Charlottesville, Counties of Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Nelson, Orange, and Rappahannock, Central Virginia Partnership	\$99,500	\$50,000	Talent Development / All Target Sectors
Regional Business Park	Louisa County Central Virginia Partnership	\$600,850	\$2,802,150	Site Readiness / All Target Sectors

Venture Central	Charlottesville Regional Chamber of Commerce City of Charlottesville, Albemarle County, UVA Economic Development	\$300,000	\$210,000	Innovation & Entrepreneurship / All Target Sectors
Young Entrepreneurs Resource Guide	Fauquier County Counties of Orange, Culpeper, and Louisa	\$83,500	\$83,500	Innovation & Entrepreneurship / All Target Sectors
Total:		\$4,209,279	\$5,849,397	