

As approved by
Council Jan. 31,
2022



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION
REGIONAL COUNCIL 9

**REGIONAL COUNCIL 9
OCTOBER 1, 2021
COUNCIL MEETING
9:30 am to 11:30 am**

MINUTES

Attending Council Members: Ed Dalrymple Jr., Cedar Mountain Stone (Chair); Ray Knott, Atlantic Union Bank (Vice Chair); Patrick Mauney, Rappahannock-Rapidan Regional Commission (Treasurer); Andy Wade, Louisa County; Brian Cole, LexisNexis; Christian Goodwin, Louisa County; Christine Jacobs, Thomas Jefferson Planning District Commission; Ed Scott, EcoSeptix Alliance; Ethan Dunstan, UVA Community Credit Union; Felix Sarfo-Kantanka, Dominion Energy; Francoise Seillier-Moiseiwitch, Revalation Vineyards; Jim Cheng, CAV Angels; Jim Crozier, Orange County; Kim Blosser, Lord Fairfax Community College; Pace Lochte, UVA Economic Development; Paige Read, Town of Culpeper; Rob Archer, Codebase Coworking; Tom Click, Patriot Industries; Tony O'Brien, Fluvanna County

Special Guest: Frank Friedman, Piedmont Virginia Community College, Special Guest of the Council

Absent Council Members: Antwon Brinson, Culinary Concepts AB; Jan Gullickson, Germanna Community College; Paul McCulla, Fauquier County; Yolunda Harrell, Taste of Home

Staff: Shannon Holland, Helen Cauthen, Thomas Best

Guests: Bryan Rothamel, Culpeper County; Candace Spence, Central Virginia Partnership; Conaway Haskins, Center for Innovation Technology; David Touve, UVA Batten Institute; Deborah Kirk Flippo, Draper Aden Associates; Kelvin Whitehurst, Virginia Career Works – Piedmont Region; Mitch Horowitz, TEconomy Partners; Roger Johnson, Albemarle County; Rose Deal, Orange County; Sarah Morton, Virginia Career Works – Piedmont Region; Stephen Dalton, GENEDGE; Tracey Gardner, Madison County; Winona Pritts, Culpeper County

1. Welcome

Ed Dalrymple called the meeting to order at 9:31 a.m. when a quorum was present.

Shannon Holland read the meeting notice: This meeting is being held virtually by electronic means in compliance with Virginia Code § 2.2-3708.2(A)(3), Albemarle County's Declaration of Local Emergency as approved by resolution of the Board of Supervisors, and Albemarle County's Ordinances to Ensure the Continuity of Government During the COVID-19 Disaster.

2. Public Comment

Shannon Holland stated that no public comment forms had been received for the meeting.

3. Approve Council Business

- a. Meeting Minutes
- b. Financials
- c. Dashboard

- d. Director Report
- e. Accept New Council Member Appointments – Ethan Dunstan, Antwon Brinson

Ed Dalrymple stated that the five business items listed had been grouped together with the intention of discussing individually and approving with one motion and vote. Ed Dalrymple then asked if there was a request to move one or more items out of the group for separate consideration. No request was made.

- a) Meeting Minutes - Ed Dalrymple asked if there were any comments or discussions related to the Minutes as presented. None were offered.
- b) Financials - Patrick Mauney provided an overview of the Financials through July 31, 2021, including these highlights. No questions or discussions were offered.
 - The Statement of Financial Position through July 31 indicates there is \$122,401.64 in Accounts Receivable and Current Liabilities of \$6,567.02. Also, a more recent statement through September 14 shows Accounts Receivable are reduced to \$32,550.98 and Liabilities to under \$200.
 - The Statement of Income and Expense through July 2021 represents seven months of spending of the FY 2021 budget. Total expenses through July 2021 are \$84,011.31 of the total \$250,000 budget or 33.61%. Salaries are the largest expense item at \$74,462.95.
 - The Partnership has hired a new staff person to support GO Virginia Region 9 at 30 hours/week. This role replaces a previously staffed 20 hours/week position, but now also includes the additional 10 hours of staff time approved as part of the FY 2022 budget.
 - Grant project budgets for active or recently closed projects are also included.
- c) Dashboard - Ed Dalrymple noted that the enclosed Dashboard indicated there was just over \$1.5 million available for per capita grants and about \$425,000 for ERR grants. No questions or discussions were offered.
- d) Director Report – Ed Dalrymple asked if there were any comments or discussions related to the Director’s Update as provided. None were offered.
- e) Accept New Council Member Appointments – Ethan Dunstan, Antwon Brinson

Ed Dalrymple explained that there were two new private sector member appointments for acceptance. Ethan Dunstan was appointed by the Partnership to complete the term of John Young, who was interim. Antwon Brinson accepted the ex officio role of chair of Virginia Career Works – Piedmont Region and replaces Steve Ray, who was also interim.

Ed Dalrymple asked if there were any questions or discussions on any item. None were offered.

Ray Knott made a motion to approve the Council Business. Tom Click seconded the motion.

A roll call vote was taken and the motion carried.

4. Committee, Task Force, or Strike Force Updates

a) Strike Force Status

Ed Dalrymple noted there were no updates from the Strike Force as the group had not met since the last meeting.

b) Other

Ed Dalrymple stated the Task Force groups had not met since the last meeting and asked if there were any related updates. The following updates were given:

- Talent Development - Ed Dalrymple noted David Lapinski at the UVA Career Center is working to build a collaboration for the State Council of Higher Education for Virginia request for proposal for supporting regional internships. Shannon Holland connected him with VCW – Piedmont and the Central Virginia Partnership to discuss collaboration for a potential grant by January 11.
- Sites – Felix Sarfo-Kantanka updated members on the status of the Accelerating Regionally Significant Sites project by advising that the Culpeper EDA has approved a contract with WW Associates for work around the Wingspread site and Louisa County site had selected Timmons to do work on the Shannon Hill site.

5. Vote on Approving – 2021 GO Virginia Region 9 Growth & Diversification Plan Update

Ed Dalrymple informed members that the 2021 Growth Plan Update had been shared with the Council and posted for public comment. He noted if the Council approved the plan, it would be submitted to the Virginia Department of Housing and Community Development and would go before the GO Board in March 2021.

Shannon Holland indicated that no public comments had been received on the plan to date. She noted the Phase II TEconomy report was not released in time to be included in the development of the plan, but could be referenced by the Council if needed.

Ed Dalrymple opened the floor for discussion or comments on the 2021 Growth Plan Update.

Jim Cheng made a motion to approve the 2021 Growth Plan Update as presented, to allow staff to make minor edits as needed, and to allow the Executive Committee to make changes to respond to DHCD review questions if needed. Brian Cole seconded the motion. A roll call vote was taken and the motion carried.

6. Region 9 Project Presentation – Catalyst Project Update

David Touve, Senior Director, Batten Institute, UVA Darden School of Business, gave a presentation on the outcomes of the Catalyst project to date. (The presentation is posted with these Minutes). He indicated the program plans to target five companies each year in collaboration with partners and Venture Central going forward.

7. TEconomy Presentation

Mitch Horowitz, Co-Founder and Principal at TEconomy Partners, provided an update on entrepreneurial trends in the Piedmont Opportunity Corridor. (The presentation is posted with these Minutes).

8. Chair Update

Highlights of Ed Dalrymple's Update:

- Letter of Support – Ed Dalrymple has signed a Letter of Support for a National Science Foundation grant proposal for Racial Equity in STEM Education requested by Germanna Community College. The proposal is in line with the Region 9 Growth Plan in Talent Development and target sector growth. Region 9 and Region 6 are both supporting with Letters of Support.

- GENEDGE Statewide Grant – Tom Click is continuing to attend the GENEDGE grant advisory meetings and provided this update:
 - The grant is in Phase 2 and there are three Region 9 companies in consideration with one approved thus far.
 - The grant team may request to extend the grant or recast the budget.
 - GENEDGE has shared a video made by Region 9's IndoorBio about their experience during Phase 1 of this grant. The video has also been shared on the Region 9 Council LinkedIn page.
 - Stephen Dalton, the Region 9 GENEDGE representative, met with staff in the Central Virginia Partnership office recently to share grant activities and discuss possible gaps in service in the region.

- VABioConnect Statewide Grant - Shannon Holland shared that VABioConnect was working on a statewide internship portal that will serve 100 interns statewide and that CvilleBioHub will receive support from the grant to host young professional events in the region.

9. Director Update

No update was given.

10. Other Business

Jim Crozier shared that the Quad Counties Business Summit is a half day event and would be held on October 20, 2021 in Orange County.

11. Adjourn

Ed Scott made a motion to adjourn the meeting at 11:09 a.m. Jim Crozier seconded the motion. The meeting adjourned.