



**REGIONAL COUNCIL 9
PIEDMONT OPPORTUNITY CORRIDOR**

JANUARY 3, 2018

9:30 AM to 11:30 AM

Meeting Room

Prince Michel Vineyard, 154 Winery Ln, Leon, VA 22725

Attendees

Council Members: Brian Cole, Lexis Nexis (Chair); Tom Click, Patriot Aluminum (Vice Chair); Suzanne Brooks, Pepsi-Cola Bottling Company; Jim Cheng, Cav Angels; Bryan David, Orange County; Leigh Middleditch, McGuireWoods; David Pettit, Lenhart Pettit; Steve Ray, Piedmont Workforce Network; Ed Scott, EcoSeptix Alliance; Ed Dalrymple, Cedar Mountain Stone, Elizabeth Smith, Afton Mountain Vineyards; Steve Carter, Nelson County; Andy Wade, Louisa County; ; Jan Gullickson, Germanna Community College; Patrick Mauney, Rappahannock-Rapidan Regional Commission; Pace Lochte, University of Virginia; and, Ray Knott, Union Bank & Trust

Absent: Frank Friedman, Piedmont Virginia Community College; Chip Boyles, Thomas Jefferson Planning District Commission; Miles Friedman, Fauquier County; Fitzgerald Barnes, Louisa County; Gary Deal, Culpeper County; and Steven De Jong, Lohmann Corporation

Guests: Josh Mandell, Education & Business Reporter, CvilleTomorrow

Staff: Helen Cauthen, Julia Skare, Shannon Holland

I. Welcome & Introductions

Brian Cole, Chair, opened the meeting at 9:30 A.M.

II. Public Comment

There were no public comments.

III. Meeting Minutes

A motion was made to approve the November 17, 2018 Minutes as provided. The motion carried.

IV. Financial Report

Andy Wade presented the Financials. A motion was made to approve the **Financials** as reported. ***The motion carried.***

V. GO Virginia Update

Shannon reviewed the December 12th GO Virginia State Board Meeting update provided with meeting materials. She also shared that the proposed GO Virginia State Budget is \$52,090,000 for the biennium. The proposed budget states that \$2,250,000 is available each year for the support organizations costs/operations (when divided by 9 regions that results in \$250,000 per year for each regional council). Also, the budget provided a floor for per capita projects coming out of the regions (@ \$750,000 per year for each region). This floor is a change from last year. She noted that Regional Application and Rubric approved at last board meeting has been updated to reflect question changes from DHCD. Shannon updated the Council on project discussions happening in the area of Cybersecurity and Mechatronics. She also indicated that due to the Governor's Office press release

following the December 12th State Board Meeting, Frank Friedman expressed concern over a previous Council decision to offer one project deadline of April 4th. After a robust discussion the Council decided to add to more deadlines to ensure that Region 9 is offering the most opportunity for fostering projects and maximizing the project pipeline. **A motion was made to add additional deadlines of January 26, 2018 and February 23, 2018. The motion carried.**

Finally, Shannon mentioned a request from the Virginia Housing Development Authority Invitation to host a breakfast before an upcoming Council Meeting. The Council advised Shannon to request additional information about this organization to share with the Council, but, at this time, the Council wanted to focus on project development.

VI. Economic Developers Update

Andy Wade shared information on the Mega-Site project under development off I-64. The conversation continues to move forward and he is working with VEDP for their endorsement and support.

VII. Task Force Meetings

Shannon shared the Task Force Membership List and asked for any changes. David Pettit requested to move to Growing Existing Businesses. Each Task Force met and discussed potential projects and ways to foster project ideas in the region.

VIII. Other Business

The Council set the Annual Meeting date for June 28, 2018, 9:30 to 11:30 am at Germanna Community College, if available.

IX. Next Meeting

Tuesday, March 27, 2018, 2:30 pm to 4:30 pm, Germanna Community College

X. Adjourn

Brian Cole adjourned the meeting at 11:30 A.M.