



REGIONAL COUNCIL 9

JUNE 29, 2021

ANNUAL MEETING

2:00 PM to 4:00 PM

Zoom Link or Call-In

Due to the COVID crisis this meeting was held via electronic means details included.

MINUTES

Attending Council Members: Ed Scott, EcoSeptix Alliance (Chair); Ed Dalrymple, Cedar Mountain Stone (Vice Chair); Brian Cole, LexisNexis; Christian Goodwin, Louisa County; Christine Jacobs, Thomas Jefferson Planning District Commission; Felix Sarfo-Kantanka, Dominion Energy; Jan Gullickson, Germanna Community College; Jim Cheng, Cav Angels; John Young, Atlantic Union Bank; Kim Blosser, Lord Fairfax Community College; Kurt Krueger, McGuireWoods; Pace Lochte, University of Virginia Economic Development; Paige Read, Town of Culpeper; Patrick Mauney, Rappahannock-Rapidan Regional Commission; Ray Knott, Union Bank & Trust (Treasurer); Tony O'Brien, Fluvanna County; Yolunda Harrell, Taste of Home

Special Guest: Frank Friedman, Piedmont Virginia Community College as Special Guest of the Council

Absent Council Members: Andy Wade, Louisa County; Jim Crozier, Orange County; Tom Click, Patriot Aluminum; Mansour Azimipour, A & K Development; Paul McCulla, Fauquier County; Steve Ray, Isler Dare PC

Staff: Shannon Holland, Helen Cauthen, Kristy Dancy

Guests: Phil Sheridan, Culpeper County; Francoise Seillier-Moiseiwitch; Rob Archer; Nikki Hastings, PhD., CvilleBioHub; Stephanie Oettinger, CvilleBioHub; Deborah Flippo, Draper-Aden Associates

1. Welcome

Ed Scott opened the meeting at 2:00 pm and announced that the FY2021 Annual Meeting was being held via zoom because of the state of emergency declared by the Governor.

2. Public Comment

Shannon Holland stated that no public comments forms had been received.

3. Roll Call

Shannon Holland completed a roll call of Council Membership to determine attendance. A quorum was present as recorded above in the Minutes.

4. Approve Council Business

- a. Meeting Minutes
- b. Financials
- c. Council Calendar
- d. Dashboard

e. Director Report

Ed Scott said that the listed Council Business items were grouped together on the agenda with the intention to review and approve with one motion and vote. Ed Scott then asked if anyone would like to move any item or items out of the group for a separate discussion. No request was made.

- a) Ed Scott asked if there were any comments or questions regarding the prior Meeting Minutes, as presented. Nothing was offered.
- b) Ray Knott provided an overview of the Financials through April 30, 2021, including:
 - The Statement of Financial Position showed a little over \$246.37 in checking; \$145,635 in Accounts Receivable; and, \$147,935 in Total Current Liabilities. A similar statement through June 15 is included for informational purposes.
 - The Capacity Building Statement – Statement of Income and Expense provided is the first shared statement where funds are exclusively drawn from FY 2021 Capacity Building funds. To date, 16.9% of the budgeted \$250,000 has been spent.
 - Project budgets provided through April only represents active projects or projects that have not been closed out.
- c) Ed Scott stated that the Bylaws require the Council to set an annual calendar and that Shannon Holland is working on setting up locations.
- d) Ed Scott noted that the year-end Dashboard was included on page 29. This past year, Region 9 awarded five projects totaling \$1,482,742 leveraging an additional \$881,667 in non-state funding. That means with the next \$1 million allocation in per capita funding, Region 9 will have just over \$1.5 million in funding available to support the opportunities identified in the Growth Plan. There will also still be about \$425,000 in ERR grant funds available until April 2022 when that program sunsets.
- e) Ed Scott stated that the Director Report includes notes on project budget changes or contract extensions.

Ed Scott asked if there was any questions or discussion on any item. None were offered.

Jim Cheng made a motion to approve the Council Business as presented. Kurt Krueger seconded the motion. A roll call vote was taken and the motion carried.

5. Electronic Meeting Policy-Exemption Expires on June 30

Ed Scott reminded the Council that the Governor's State of Emergency will expire on June 30. Therefore, the Exemption for electronic meetings, as outlined in the Region 9 Council Electronic Meeting Policy, will also expire.

Shannon Holland clarified that the Region 9 Council Policy was approved in 2017 and was narrower than statute. In discussion, it was noted that the governing legislation was repealed and replaced in 2018 allowing for an exception for distance but not convenience.

It was suggested that the Executive Committee could take the question of whether an updated Electronic Meeting Policy should be created.

6. Vote on Slate

Referring to the Slate prepared by the Nominating Committee, Ed Scott noted the items are grouped together to be addressed by one motion and vote and asked if there was any request to move one of these items to be discussed separately. No request was made.

- a) Accept Public Sector and Private Sector Appointments
- b) Private Sector Slate
- c) Officers and Executive Committee

Each item was reviewed and a request was made for nominations from the floor. None were offered

Brian Cole made a motion to accept and approve the Slates as presented by the Nominating Committee. Jim Cheng seconded the motion. A roll call vote was taken. The motion carried.

7. Committee, Task Force, or Strike Force Updates

Ed Scott stated that the Strike Force had not met since the last meeting. The Strike Force Update is a standing agenda item.

Jan Gullickson stated that the Talent Development Task Force had met on June 28 and there was a general discussion about ways to drive regional talent development opportunities in GO Virginia Region 9. Specific discussion occurred around the possibility of Region 9 community colleges collaborating to poll businesses regarding skills gaps. The group also briefly discussed the recently released SCHEV grant opportunity.

8. Region 9 Project Presentation

Ed Scott noted that CvilleBioHub has been supported by GO Virginia program in Region 9 since 2018 with one of the early Enhanced Capacity Building grants and now CvilleBioHub is in the second year of a two year implementation grant.

Nikki Hastings, Executive Director of CvilleBioHub and Region 9 CIT/RIF Advisory Committee Member, updated the Council on the outcomes and impact of the current grant.

Some CvilleBioHub successes to date include:

- Serving over 75 bioscience related companies in the region
- Presented 15 webinars
- Marketing video in development
- Advanced potential lab space models and communicated with locality partners
- Job matching and internship programs
- Early indications are the grant has exceeded new job creation goals but that data is being captured now
- Seeing an increase in the number of entrepreneurs coming to the organization for support

- Expanded Entrepreneur in Resident (EIR) program
- Industry Internship Showcase happening August 6

9. Chair Update

Highlights of Ed Scott's Chair Update included:

- Both Region 9 projects, *Advancing Regionally Significant Sites* and the *Future of Workforce* were approved at the last GO Virginia Board Meeting as noted on the Dashboard previously. Another project from Region 7 (Northern Virginia) will support the expansion the statewide SBDC I-Cap program that includes placement of an I-Cap staff person at the Central Virginia SBDC.
- If members want to serve on a different Task Force – other than the one listed – please advise
- All Council members are encouraged to review the Region 9 Annual Report
- To date Region 9 has awarded 4.2 million dollars to 18 projects leveraging over 7.7 million in additional financial support.
- The Growth Plan Development Timeline is open for feedback, as needed

Ed Scott then asked Council Members to comment on the previous Growth Plan Update opportunities included in a summary format in the packet in order to help direct the development of new opportunities or please email comments to Shannon Holland. Comments included:

- How can opportunities identified serve diversity, equity and inclusion principles
- How are community colleges engaged in the biotech space
- How are workforce or career pathways being developed
- Drill down more on the average wages by sector and share with target sectors leaders for input

10. Director Update

Shannon Holland reminded the Council that many members, including new members, will need to complete the COIA online training. Reminders will be emailed soon. New Council Member training will be set up soon, as well.

Shannon Holland expressed appreciation for the leadership of Ed Scott during the past year and thanked Council Members for their commitment in reviewing projects and driving thought leadership.

11. Other Business

No other new business was presented.

12. Adjourn

Jan Gullickson made a motion to adjourn the meeting at 3:21 pm. Paige Read seconded the motion. The meeting adjourned.

Topic: GO Virginia Region 9 Council - Annual Meeting

Time: Jun 29, 2021 02:00 PM Eastern Time (US and Canada)

Join Zoom Meeting

<https://zoom.us/j/97564225783?pwd=NjJlRUDhBdnNwOWI4Z01RN0RlbnZz09>

Meeting ID: 975 6422 5783

Passcode: 916013

One tap mobile

+19292056099,,97564225783#,,,,*916013# US (New York)

+13017158592,,97564225783#,,,,*916013# US (Washington DC)

Dial by your location

+1 929 205 6099 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

Meeting ID: 975 6422 5783

Passcode: 916013

Find your local number: <https://zoom.us/u/acvueEximq>